



Dr. Vinyl Interior Repair News



The Doctors Touch
Auto Paint Repair
News

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Hello Franchise Owners & Associates:

It was an election year that usually means that the normal monthly sales results are unpredictable. After all, for most, it was still a good year. That statement also includes for us at headquarters.

Earlier this year, **Dr. Vinyl headquarters partnered with Sherwin-Williams** to offer our associates a new paint repair program. The Sherman-Williams launch so far has been a great success and we are looking forward to continuing with that program. If you have any questions regarding Sherwin-Williams, do not hesitate to give me a call directly.

The majority of associates within the Dr. Vinyl/The Doctors Touch Franchise System are now using **Invoice ASAP** which Dr. Vinyl provides for free by using the Dr. Vinyl Business App.

We will continue the Free Freight policy that was introduced earlier this year in March, for orders exceeding \$300.00. More and more associates have been taking advantage of the special offer that allows them to Save Money on their freight charges.

We are in the process of planning for the 2025 Dr. Vinyl Convention. We are working on securing 160 suites for three (3) nights on **November 5th**, 6th & 7th, 2025 in Las Vegas, NV. The hotel of choice is the **Venetian Resort Hotel - Las Vegas**.

SEMA Show 2025 will be taking place at the Las Vegas Convention Center from **November 4-7, 2025**. The plan would be for Dr. Vinyl partners to arrive on November 5th, visit the SEMA show on November 6th and gather in a convention room reserved for Dr. Vinyl on November 7th for Dr. Vinyl related topics, and cap off the evening with a delicious dinner and awards presentation. It's my intention to provide the SEMA Show entrance tickets too all Dr. Vinyl/The Doctors Touch attendees for free!

Continued on next page...

If the hotel suite prices are acceptable, it would be essential to book flights early too ensure low ticket prices.

I'm not sure if we can all pull it off, but I believe it could be a great convention! Of course, your participation will create that. I hope to inform you in the next couple of weeks about this topic.

In the meantime, Merry Christmas and a wonderful, healthy & prosperous 2025 for you and your family.

Dr Vinyl Always, Richard Reinders

""Thank you all for being such valuable members of the Dr. Vinyl Group!"

Dr. Vinyl Group Winter Holiday Schedule

In observance of the upcoming holiday, Dr. Vinyl Corporate offices will be closed on the following days:

CHRISTMAS & NEW YEAR
Monday December 23, 2024 through
Wednesday January 1, 2025

The last day for order pickup and shipping will be Friday December 20th, 12:00 noon. Please make arrangements to order any products you may need in advance. Dr. Vinyl Corporate will re-open for normal business hours on Thursday January 2, 2025.

Dr. Vinyl Headquarters Upgrades to Dialpad Phone System

Hello Franchise Partners:

We would like to inform you that Dr. Vinyl has updated our phone system to better serve your needs. Our local and toll free number will remain the same. The majority of changes will take place on our end. Please be patient with us as we transition to this new VOIP phone system (Voice Over Internet Protocol).

Thank you for your understanding, and we look forward to continuing our excellent service to you.

Sincerely, Dr. Vinyl Corporate

Corporate Office Contact Information					
Local: (816) 525-6060 Toll Free: (800) 531-6600 Fax: (816) 525-6333					
Richard Reinders	CEO	(816) 287-8114	richard@drvinyl.com		
Buster Coppage	Operations	(816) 294-6638	buster@drvinyl.com		
Tony Rende	Parts Department	(816) 287-8475	tonyr@drvinyl.com		
Teresa Lang	Interior Repair Instructor	(816) 319-2915	teresa@drvinyl.com		
David Lang	Auto Paint Repair Instructor	(816) 319-4955	davidl@drvinyl.com		
Accounts Receivable	Accounting Department	(816) 319-2526	accounting@drvinyl.com		
Renae Taylor	Warehouse/Shipping & Receiving	(816) 287-8853	renae@drvinyl.com		
Kaylan Rybnick	Chief Marketing Officer/Receivables	(816) 319-2526	kaylan@drvinyl.com		

NEW PRODUCT Black Max

Reinforced Heat Cure Compound. This is the newest addition in Advanced Technology Compounds.



Black Max features low temperature curing, a thick consistency and it's very easy to grain. Email parts@drvinyl.com for more information.

PRICE: \$19.86

4oz Jar





September 2024 Top Sales By Region

Western	Northern	Midwest	Southern	Eastern
\$70,888.00	\$229,607.96	\$476,542.00	\$228,545.67	\$89,593.91
\$63,920.50	\$36,535.39	\$135,204.06	\$91,748.05	\$23,280.92
\$28,823.00	\$32,308.00	\$80,570.73	\$34,203.46	\$9,205.00
\$27,962.00	\$31,456.00	\$58,494.00	\$24,684.00	\$3,415.00
\$20,645.00	\$25,421.00	\$57,330.00	\$20,205.00	

October 2024 Top Sales By Region

Western	Northern	Midwest	Southern	Eastern
\$117,238.67	\$255,888.00	\$547,043.00	\$287,655.26	\$97,841.65
\$78,736.00	\$31,464.00	\$157,321.15	\$105,307.11	\$23,662.93
\$33,693.00	\$27,772.00	\$95,828.46	\$52,727.69	\$6,155.00
\$22,445.00	\$25,762.00	\$60,184.00	\$23,136.00	\$4,130.00
\$22,397.50	\$25,668.00	\$54,728.00	\$22,923.94	

November 2024 Top Sales By Region

Western	Northern	Midwest	Southern	Eastern
\$78,385.00	\$192,787.00	\$421,340.00	\$212,715.11	\$72,241.58
\$52,814.25	\$22,968.38	\$130,201.54	\$100,934.58	\$21,723.31
\$29,158.00	\$22,645.00	\$73,146.80	\$26,182.00	\$8,560.00
\$22,397.50	\$21,004.00	\$44,988.00	\$23,709.00	\$3,300.00
\$20,780.00	\$17,299.00	\$35,817.83	\$17,745.00	<u>-</u>

PHOTOS FROM THE FIELD

During the latter part of November, we received our first large dump of snow here in Alberta, Canada and the temperature has been quite cold. The cube truck you see in the photo below is the **Dr. Vinyl Troughing Truck** that we will be utilizing quite often this winter until the warmer weather returns. We just recently had our strongest month ever in Vinyl Siding Repair sales since purchasing the Dr. Vinyl franchise. It also helps to have some great technicians such as Matthew & Ethan.



Dr. Vinyl of Canada





Matthew Whittaker

Ethan Nelson



Vinyl Window Repair By Matt!





Hello Dr. Vinyl Interior Repair techs, wanted to share what I think is the best solution for a better and more permanent velour repair. I can instantly press on it, bend it and fold it, there is no dry time, it will last, and feels closer to the original fabric as it's a smaller layer of a repair. This process requires the use of Duraflex Fiberglass Filler, subpatch, SVA, iron & Teflon Mat. If you would like specific details on this repair, please reach out to teresa@drvinyl.com. Thank you for looking!

Cameron Cockrum - Dr. Vinyl of The Ozarks



PHOTOS FROM THE FIELD

Submitted by Cameron Cockrum, Dr. Vinyl of The Ozarks

Before & After Photos











October 2024 Interior Training

STEPANIE CAPPS







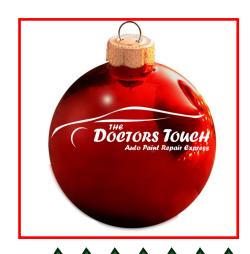
Stephanie joins **Teresa and David Lang, Dr. Vinyl of Joplin**, as an Interior Repair Technician. When time is available, Stephanie enjoys Crafting, Stargazing and Rockhounding. Rockhounding is the activity of exploring the outdoors in search of mineral specimens, rocks, gemstones, and crystals.

Welcome aboard Stephanie. We're glad to have you!



December 2024 Auto Paint Repair Training

CARTER STUVER







Jonathan "Carter" Stuver joins Brian Greenfield, Dr. Vinyl of Green Country OK as a Auto Paint Repair Technician. Prior to joining The Doctors Touch, Carter worked at a local animal hospital. He also spent some time cleaning out storage units. Carter says he is excited about this opportunity to join a company that could provide a good living for him and his family. When time allows, Carter enjoys singing and playing the guitar. Most of all, Carter says he simply loves to work!

Welcome to The Doctors Touch family Carter! We're glad to have you!



DR. VINYL/THE DOCTORS TOUCH TRAINING SCHEDULE

2025

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Jan 1: New Year's Day May 26: Memorial Day Oct 31: Halloween					
Jan 20: Martin Luther King Jr. Day Jun 15: Father's Day Nov 11: Veterans Day					
Feb 14: Valentine's Day Jun 19: Juneteenth Nov 27: Thanksgiving Day					
Mar 17: St. Patrick's Day Jul 4: Independence Day Dec 25: Christmas Day					
Apr 20: Easter Sunday Sep 1: Labor Day Dec 31: New Year's Eve					
May 11: Mother's Day					

Training is by appointment only! All owners & eligible training associates must complete and return all necessary paperwork via DocuSign to Dr. Vinyl headquarters before the start of training. **ALL TRAINING DATES ARE SUBJECT TO CHANGE!**

September - Top 10 Interior Repair Technicians

JAKE PETERSON	DR. VINYL OF	NORTHLAND MISSOURI	\$35,640.00
HUNTER HARCUM	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$25,944.00
ANDY ALONSO	ASSOCIATE OF	EAST METRO MINNEAPOLIS & ST. PAUL MN	\$25,369.00
KYLE ROBERSON	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$22,426.00
CURTIS PIERCE	DR. VINYL OF	LITTLE ROCK ARKANSAS	\$20,205.00
CHAZ ALLMAN	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$19,845.00
ZACH BATES	DR. VINYL OF	CORPUS CHRISTI TEXAS	\$18,230.00
JEFF ELLERBEE	ASSOCIATE OF	SPRINGFIELD MISSOURI	\$17,340.00
RYAN NAYLOR	ASSOCIATE OF	SPRINGFIELD MISSOURI	\$16,920.00
JEANNIE OAKES	DR. VINYL OF	HAMPTON & NEWPORT NEWS VA	\$15,854.96

September - Top 10 Auto Paint Repair Technicians

CARSON GREENFIELD	ASSOCIATE OF	GREEN COUNTRY OKLAHOMA	\$27,570.00
JOSE HERNANDEZ	ASSOCIATE OF	HAMPTON & NEWPORT NEWS VA	\$25,145.00
RYAN MCGANN	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$19,224.00
STEVE OAKES	DR. VINYL OF	HAMPTON & NEWPORT NEWS VA	\$17,415.00
CALE GREGORY	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$17,311.00
RANDY LITTLE	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$16,619.00
DYLAN FERGUSON	ASSOCIATE OF	GREEN COUNTRY OKLAHOMA	\$14,475.00
BRANDON JONES	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$14,175.00
JASON ROLLOFF	DR. VINYL OF	CENTRAL MINNESOTA	\$13,728.00
TREY EDWARDS	ASSOCIATE OF	GREEN COUNTRY OKLAHOMA	\$13,590.00

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September - Top 5 Upholstery Repair Technicians

WENDY BARNETT	DR. VINYL OF	MIDDLE TENNESSEE	\$34,203.46
EMMANUEL BERNAL	ASSOCIATE OF	NORTHERN TEXAS	\$13,450.00
JAMES RIGBY	ASSOCIATE OF	HAMPTON & NEWPORT NEWS VA	\$8,965.25
JOY GONZALEZ	DR. VINYL OF	CONCORD NORTH CAROLINA	\$7,840.00
MARILYN HANCOCK	ASSOCIATE OF	DR. VINYL SERVICE CENTER	\$7,254.60



September - Top 5 Paintless Dent Removal Technicians

TERRY HANCOCK	ASSOCIATE OF	DR. VINYL SERVICE CENTER	\$29,695.00
JEFF HAWKINS	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$5,992.00
JOHN WALDRON	ASSOCIATE OF	CATAWBA VALLEY NC	\$4,235.00
BRANDON BIG- GERSTAFF	ASSOCIATE OF	CATAWBA VALLEY NC	\$3,798.75
MARK ETHRIDGE	DR. VINYL OF	THE HEARTLAND MISSOURI	\$3,190.00



September - Top 5 Wheel Refinishing Technicians

JIMMY HARCUM	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$19,023.00
CHRIS HAWKINS	DR. VINYL OF	THE CUMBERLAND TENNESSEE	\$18,390.00
CALEB REED	ASSOCIATE OF	BLUE GRASS KENTUCKY	\$10,765.00
JASON COLE	DR. VINYL OF	BLUE GRASS KENTUCKY	\$9,339.00
KYAN BOHAC	ASSOCIATE OF	HAMPTON & NEWPORT NEWS VA	\$8,584.45

October - Top 10 Interior Repair Technicians

CHAZ ALLMAN	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$36,526.00
HUNTER HARCUM	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$34,863.00
ANDY ALONSO	ASSOCIATE OF	EAST METRO MINNEAPOLIS & ST. PAUL MN	\$24,109.00
KYLE ROBERSON	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$23,567.00
RIDGE HALL	DR. VINYL OF	LUBBOCK TEXAS	\$21,148.00
ZACH BATES	DR. VINYL OF	CORPUS CHRISTI TEXAS	\$20,885.00
TODD LESTER	DR. VINYL OF	CENTRAL TEXAS	\$20,197.50
RYAN NAYLOR	ASSOCIATE OF	SPRINGFIELD MISSOURI	\$17,806.00
JEANNIE OAKES	DR. VINYL OF	HAMPTON & NEWPORT NEWS VA	\$17,507.57
KENNY WHITE	ASSOCIATE OF	NORTHERN TEXAS	\$17,381.00

October - Top 10 Auto Paint Repair Technicians

CARSON GREENFIELD	ASSOCIATE OF	GREEN COUNTRY OKLAHOMA	\$25,535.00
RANDY LITTLE	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$24,075.00
JOSE HERNANDEZ	ASSOCIATE OF	HAMPTON & NEWPORT NEWS VA	\$23,567.50
RYAN MCGANN	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$22,215.88
STEVE OAKES	DR. VINYL OF	HAMPTON & NEWPORT NEWS VA	\$18,755.00
BRANDON COLLINS	ASSOCIATE OF	NORTHERN TEXAS	\$18,730.00
CALE GREGORY	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$17,808.00
JASON ROLLOFF	DR. VINYL OF	CENTRAL MINNESOTA	\$16,194.00
DYLAN FERGUSON	ASSOCIATE OF	GREEN COUNTRY OKLAHOMA	\$16,090.00
COLEMAN HAWKINS	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$15,322.00

October - Top 5 Upholstery Repair Technicians

WENDY BARNETT	DR. VINYL OF	MIDDLE TENNESSEE	\$52,727.69
JAMES RIGBY	ASSOCIATE OF	HAMPTON & NEWPORT NEWS VA	\$16,880.00
JASON MCCURDY	DR. VINYL OF	UNION COUNTY NORTH CAROLINA	\$14,024.64
EMMANUEL BERNAL	ASSOCIATE OF	NORTHERN TEXAS	\$7,560.00
JOY GONZALEZ	DR. VINYL OF	CONCORD NORTH CAROLINA	\$7,365.00



October - Top 4 Paintless Dent Removal Technicians

TERRY HANCOCK	ASSOCIATE OF	DR. VINYL SERVICE CENTER	\$34,435.00
BRANDON BIGGERSTAFF	ASSOCIATE OF	CATAWBA VALLEY NORTH CARO-	\$10,909.97
JEFF HAWKINS	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$6,816.00
MARK ETHRIDGE	DR. VINYL OF	THE HEARTLAND MISSOURI	\$5,540.00



October - Top 5 Wheel Refinishing Technicians

JIMMY HARCUM	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$30,737.00
CHRIS HAWKINS	DR. VINYL OF	THE CUMBERLAND TENNESSEE	\$20,576.00
KYAN BOHAC	ASSOCIATE OF	HAMPTON & NEWPORT NEWS VA	\$10,300.00
JAYSE COLE	ASSOCIATE OF	BLUE GRASS KENTUCKY	\$9,878.00
RYAN GAGEL	ASSOCIATE OF	BLUE GRASS KENTUCKY	\$6,136.00

What's Up, Doc?December 2024

November - Top 10 Interior Repair Technicians

HUNTER HARCUM	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$25,181.00
KYLE ROBERSON	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$23,722.00
JAKE PETERSON	DR, VINYL OF	NORTHLAND MISSOURI	\$23,393.00
CHAZ ALLMAN	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$23,145.00
TODD LESTER	DR, VINYL OF	CENTRAL TEXAS	\$20,297.50
CURTIS PIERCE	DR, VINYL OF	LITTLE ROCK ARKANSAS	\$17,745.00
ANDY ALONSO	ASSOCIATE OF	EAST METRO MINNEAP- OLIS & ST. PAUL MN	\$16,938.00
RIDGE HALL	DR, VINYL OF	LUBBOCK TEXAS	\$15,743.00
KENNY WHITE	ASSOCIATE OF	NORTHERN TEXAS	\$15,610.00
GREG LANE	DR, VINYL OF	EAST COAST DR. VINYL	\$14,656.30

November - Top 10 Auto Paint Repair Technicians

CARSON GREENFIELD	ASSOCIATE OF	GREEN COUNTRY OKLAHOMA	\$22,020.00
RYAN MCGANN	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$19,148.11
JOSE HERNANDEZ	ASSOCIATE OF	HAMPTON & NEWPORT NEWS VA	\$17,472.50
DYLAN FERGUSON	ASSOCIATE OF	GREEN COUNTRY OKLAHOMA	\$15,895.00
BRANDON COLLINS	ASSOCIATE OF	NORTHERN TEXAS	\$14,120.00
STEVE OAKES	DR. VINYL OF	HAMPTON & NEWPORT NEWS VA	\$13,480.00
NATHAN RUTTMAN	ASSOCIATE OF	LUBBOCK TEXAS	\$13,415.00
RANDY LITTLE	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$12,686.00
SHAWN FLESHER	DR. VINYL OF	PERMIAN BASIN TEXAS	\$12,650.00
CALE GREGORY	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$12,395.00

November - Top 5 Upholstery Repair Technicians

WENDY BARNETT	DR. VINYL OF	MIDDLE TENNESSEE	\$26,182.00
EMMANUEL BERNAL	ASSOCIATE OF	NORTHERN TEXAS	\$13,470.00
JAMES RIGBY	ASSOCIATE OF	HAMPTON & NEWPORT NEWS VA	\$13,305.70
JASON MCCURDY	DR. VINYL OF	UNION COUNTY NORTH CAROLINA	\$12,106.00
MARILYN HANCOCK	ASSOCIATE OF	DR. VINYL SERVICE CENTER	\$11,717.08



November - Top 5 Paintless Dent Removal Technicians

TERRY HANCOCK	ASSOCIATE OF	DR. VINYL SERVICE CENTER	\$23,785.00
BRANDON BIGGERSTAFF	ASSOCIATE OF	CATAWBA VALLEY NORTH CAROLINA	\$17,360.58
JEFF HAWKINS	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$6,192.00
JOHN WALDRON	ASSOCIATE OF	CATAWBA VALLEY NORTH CAROLINA	\$5,310.00
MARK ETHRIDGE	DR. VINYL OF	THE HEARTLAND MISSOURI	\$2,235.00



November - Top 5 Wheel Refinishing Technicians

JIMMY HARCUM	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$17,939.00
CHRIS HAWKINS	DR. VINYL OF	THE CUMBERLAND TENNESSEE	\$17,848.00
CALEB REED	ASSOCIATE OF	BLUE GRASS KENTUCKY	\$9,457.00
KYAN BOHAC	ASSOCIATE OF	HAMPTON & NEWPORT NEWS VA	\$8,835.00
CAMERON COCKRUM	DR. VINYL OF	THE OZARKS MISSOURI	\$5,642.00

What's Up, Doc?December 2024

Class of 2024 - INT





MICHAEL NELSON ASSOCIATE OF OMAHA NEBRASKA



MICHAEL LONG ASSOCIATE OF INDIANAPOLIS INDIANA





BRYCE HULL ASSOCIATE OF CATAWBA VALLEY NC



BROCK MINNICK ASSOCIATE OF SOUTHEAST MISSOURI



TYLER MARBLE ASSOCIATE OF SOUTHEAST MISSOURI



JOSHUA SMITH ASSOCIATE OF SOUTHEAST MISSOURI



DAN STONE ASSOCIATE OF DR. VINYL-MICHIGAN



GREG GIBBS ASSOCIATE OF DR. VINYL-MICHIGAN



STEPHANIE CAPPS ASSOCIATE OF JOPLIN MO

Class of 2024 - UPH















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ASSOCIATE OF

Class of 2024 - APR









ROBBIE MORITZ. ASSOCIATE OF NORTHLAND MO



CLAYTON TAYLOR ASSOCIATE OF GREEN COUNTRY OK



CALE GREGORY ASSOCIATE OF THE CUMBERLAND TN



KOBY SMITH ASSOCIATE OF GREEN COUNTRY OKLAHOMA



IOR REPORT OF THE PROPERTY OF

JAYSE COLE ASSOCIATE OF BLUE GRASS KENTUCY



"Marley"
Associate of Joplin Missouri
Training Support Dog



JONATHAN "CARTER" STUVER ASSOCIATE OF GREEN COUNTRY OKLAHOMA



"Cali"
Associate of Joplin Missouri
Training Support Dog

Merry Christmas and Happy New Year from all of us at Dr. Vinyl Corporate!

Richard, Andre, Teresa, David, Renae, Kaylan, Tony & Buster.

