

November - 2022

What's Up Doc? Newsletter

Happy Thanksgiving!



**Dr. Vinyl
Interior Repair
News**



**The Doctors Touch
Auto Paint Repair
News**



2023 Dr. Vinyl Convention!

The clock is ticking and the date is getting closer and closer. Before you know it, it will be time for you and your crew to pack your bags and head to Kansas City, MO for the Dr. Vinyl/The Doctors Touch 2023 Convention. **The dates are Thursday March 9th through Saturday March 11th, 2023.** The Marriott Hotel - KCI Airport will be hosting our event. Plan early & let your customers know of the Dr. Vinyl Group conference. We have a lot of information to share with you as well as some very exciting tools to help make your business run more efficiently. Please watch for more information forthcoming.

CEO of Invoice ASAP Presenting - The Dr. Vinyl Invoice ASAP App

- ◇ Dr. Vinyl Mini Warehouse
- ◇ New Products from Auto Refinishing Distributors
- ◇ New products & a New approach to Interior Repairs
- ◇ New Products and Demonstrations from Viper Products
- ◇ Ongoing Demos by - **Dr. Vinyl Technicians & Teresa Lang**
- ◇ Huge opportunities with Vinyl Siding & Vinyl Window Repair
- ◇ New Product - Featuring Dash Replacement Overlays by **David Lang**

PPG Representatives will be on hand to discuss:

- ◇ New Products & change in paint formulations
- ◇ Getting the most out of PPG ColorMobile Software
- ◇ Market Outlook for Mobile Auto Paint Repair Services
- ◇ Ongoing Auto Paint Repair Demos - **Multiple APR Techs**
- ◇ The Secret to Wheel refinishing - By **Dr. Vinyl of The Cumberland**
- ◇ Retire & Sell Your Franchise - By **Leonard D. Vines & Richard Reinders**
- ◇ Miscellaneous Sewing Techniques & Demos - By **Multiple Upholsters**
- ◇ Securing large upholstery contracts with casinos - By **Brian Greenfield**
- ◇ Health Report - Products We Use Daily - **Dr. Joseph Oesterling, MD**

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Attention Franchise Owners

Monthly Reporting Announcement

Recaps are a **monthly** report of your franchise sales due the **10th** of the following month. For example, sales generated in the month of January would be reported & due by **February 10th**.

Recaps are submitted online through the Dr. Vinyl Private Website www.drvinyl.com/member, username and password required. If you do not have internet access, you can submit your recap manually. A blank Monthly Recap Form is on the following page. After logging into the Private Website, click on the **Communications** tab and then **Monthly Recaps**.

STEP 1: Enter your **Franchise #, Your Name, Your Email** and the **Month** in which you are reporting sales for.

STEP 2: Enter the technician name and the sales amount for each category in which they generated sales. There are six (6) categories that we've listed on the form. ***We use these numbers to calculate Individual High Sales as listed in "What's Up Doc?" newsletter.***

DV-INT Interior Repair	DV-APR Auto Paint Repair	DV-PDR Paintless Dent Removal
DV-UPH Upholstery Repair	DV-WHR Wheel Repair	DV-VSR Vinyl Siding Repair

STEP 3: Complete the detailed information at bottom of form that relates to your business. For those who have upholstery deductions, be sure to submit your receipts with your recap. Once you verify your information is accurate and complete, click on submit. The totals will automatically calculate.

Note: Be sure to put your email in at top of form before submitting so you will receive a copy of what you send to Dr. Vinyl. If you have more than 10 technicians in your business, submit additional forms for remaining technicians. **It's that easy.**

Vickie Borron will be happy to assist you with questions regarding the reporting of your Dr. Vinyl franchise sales (monthly recaps), Franchisee Fees or Statements. You can contact **Vickie Borron**, Accounts Receivable at **1-800-531-6600 x170**.

Buster Coppage will be happy to assist you with getting access to the Dr. Vinyl private website, www.drvinyl.com/member, You can contact him at **1-800-531-6600 x130**.

Thank you for your continued support!

Vickie Borron
Accounts Receivable

Franchise Number: _____

Name: _____

Month/Year: _____



Monthly Recap Report

	DV-INT	DT-APR	DV-PDR	DV-UPH	DV-WHR	DV-VSR	TOTALS
Associate Name	\$	\$	\$	\$	\$	\$	\$
Associate Name	\$	\$	\$	\$	\$	\$	\$
Associate Name	\$	\$	\$	\$	\$	\$	\$
Associate Name	\$	\$	\$	\$	\$	\$	\$
Associate Name	\$	\$	\$	\$	\$	\$	\$
Associate Name	\$	\$	\$	\$	\$	\$	\$
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Associate Name	\$	\$	\$	\$	\$	\$	\$
Associate Name	\$	\$	\$	\$	\$	\$	\$
Associate Name	\$	\$	\$	\$	\$	\$	\$
Associate Name	\$	\$	\$	\$	\$	\$	\$
Associate Name	\$	\$	\$	\$	\$	\$	\$
Associate Name	\$	\$	\$	\$	\$	\$	\$

Job Summary

of National Account Jobs _____

of Vinyl Siding Jobs _____

Total Sales	\$	_____
Less Sales Tax	\$	_____
Less Upholstery	\$	_____
Net Sales	\$	_____
Franchise Fee	\$	_____
Advertising Fee	\$	_____
Total Royalties	\$	_____

Why Should I Attend The 2023 Dr. Vinyl Convention?

- ◆ *Learn new procedures from other Dr. Vinyl/The Doctors Touch technicians.*



- ◆ *See the latest repair products, repair tools and repair techniques that will keep you ahead of your competition.*



- ◆ *Meet other Dr. Vinyl techs from all over the country and share your experiences.*





Welcome!

October 2022 Interior Training

Gage Seaburn



Gage Seaburn joins Brian Greenfield, Dr. Vinyl of Green Country Oklahoma, as an interior repair technician. Prior to joining Dr. Vinyl, Gage has spent the last 5 years in Operations Management for a Information Technology company in the Oklahoma City area. Gage says he's been looking for a career path outside of corporate management and believes he has found it. He's very excited to get started with Dr. Vinyl. In his spare time, Gage others hobbies includes working out at the gym, rock climbing and playing music.

Good Luck, Gage! We're glad to have you onboard!



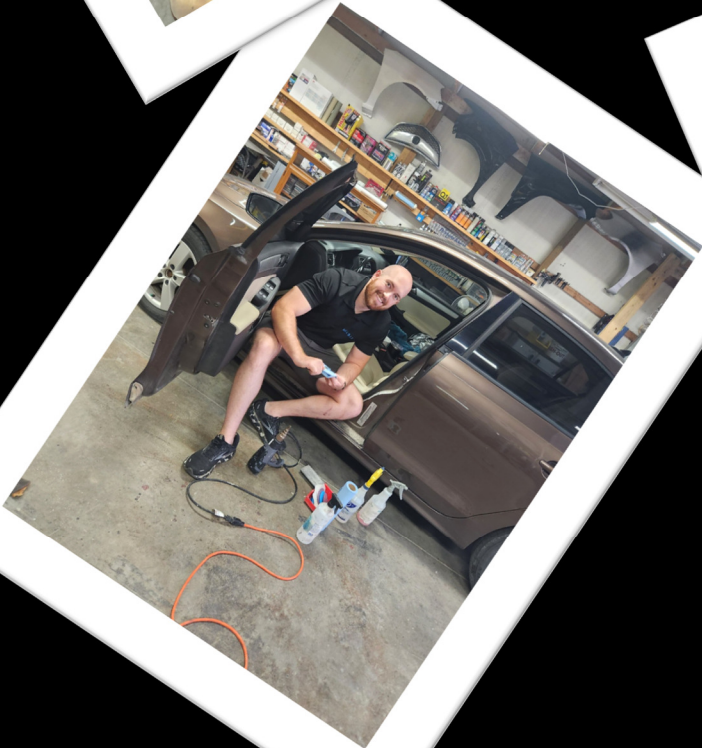
Henry Molina



Henry Molina joins Andy & Julissa Nesler, Dr. Vinyl of Omaha NE and Council Bluff IA, as an interior repair technician. Henry is the father of Julissa. Before joining the Omaha Nebraska franchise, Henry's prior work history was in the Real Estate industry in Texas, working at United Parcel Service, CVS Pharmacy and in the Nursing Home industry. Henry says he is super excited to help Julissa & Andy grow their business. When free time is available Henry enjoys reading, antiques and participating in church activities.

Thank you for joining, Henry! We're glad to have you!

October 2022 Training



October 2022 Training



First Annual Dr. Vinyl of Michigan, LLC Family Picnic & Cookout

*"On October 2, 2022, the first annual **Dr. Vinyl of Michigan** Family Picnic & Cookout was held at the home of **Tiffany and Kevin Pierce, Associates - Dr. Vinyl of Michigan**.*

The weather was absolutely beautiful (75°F, sunny skies and a slight breeze from the southwest) for an autumn event that was rich in fellowship and happiness. Everyone, who attended, had a most fantastic experience.



***Tiffany & Kevin Pierce (and Teeko)
Associates - Dr. Vinyl of Michigan***

The food and drink were outstanding. The bounce house, swing-set, and slide were all a tremendous hit with the children. They had a great deal of fun, indeed.

While the kids were playing, so were the adults. Corn hole was the game of the day. Eight teams of two participated. Next year, the plan is to have formal teams and have a tournament, with a monetary prize to be given to the winners.

Twenty-nine members of the Dr. Vinyl of Michigan family attended. A good time was had by all, and everyone is looking forward to the second annual gathering to be held on the first Saturday of October, 2023. Knowing the date a year in advance should ensure another outstanding attendance.

In summary, it was a wonderful event in every regard. We're all looking forward to the gathering next year.

Lastly, on behalf of our entire group, I want to thank the staff at Dr. Vinyl Headquarters for their tremendous support and interest. Richard Reinders, Teresa & David Lang, Buster Coppage, Vickie Borron, Renae Taylor,

Tony Rende and Kaylan Rybnick have been fantastic in supporting Dr. Vinyl of Michigan, LLC. Without their consistent involvement and persistent concern, our franchise would never have achieved the success to-date that it has. Without question, it is a team effort, and we are most grateful for Dr. Vinyl Headquarters always having our back.

Thank you very much!

Joseph Oesterling"

Below is a list of the individuals who attended the Dr. Vinyl of Michigan First Picnic & Cookout:

Joseph Oesterling, Carmen Oesterling, Christopher Oesterling, Ellen Oesterling, Mila Oesterling, Andi Oesterling, Dawn Pardee, Jessica Pardee, Shawn Pardee, Troy Garnett, Tiffany Pierce, Kevin Pierce, Ashley Haynes, Andrew Haynes, Aries Haynes, Amaya Haynes, Jeremy Martin, Melissa Brewer, Jeremy Hartman, Tyler Molyneaux, Tim Hoeft, Jennifer Oesterling, Andrew Weyer, Roberto Perez, Jacqueline Perez, Alexandra Perez, Anthony Perez, Allison Perez, and Christopher Perez.

Dr. Vinyl of Michigan, LLC



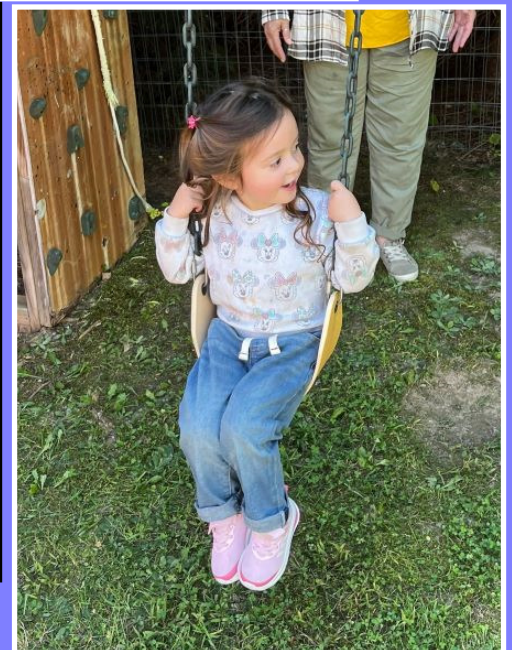
**Thank You For The
Shirts Richard!**







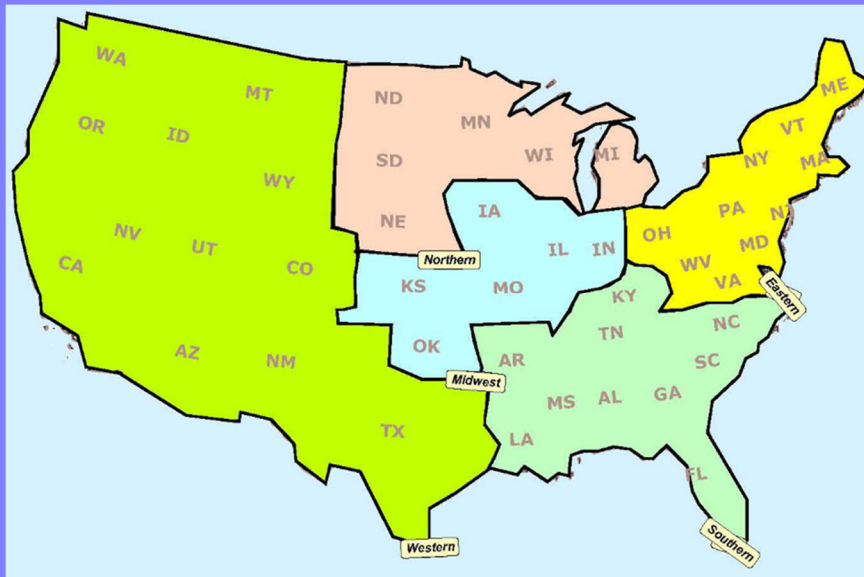
Future Dr. Vinyl Techs Of Michigan!



US Regions
Did you have your best month ever?
Compare your sales with the highest in your region.

Top Sales by Region for September 2022

Western		Northern		Midwest		Southern		Eastern	
\$64,716.00		\$78,150.00		\$502,620.00		\$209,992.32		\$95,165.82	
\$37,092.41		\$45,208.00		\$119,167.42		\$97,661.93		\$19,305.42	
\$28,067.00		\$43,629.66		\$77,347.00		\$29,921.50		\$4,395.00	
\$22,822.00		\$38,792.00		\$62,872.00		\$20,341.00		\$3,250.00	
\$19,770.00		\$29,431.00		\$45,480.00		\$14,925.00		—————	



Top Sales by Region for October 2022

Western		Northern		Midwest		Southern		Eastern	
\$53,844.40		\$81,180.00		\$451,811.10		\$183,706.00		\$96,678.82	
\$39,445.52		\$40,527.84		\$110,435.37		\$84,407.05		\$17,994.25	
\$28,860.00		\$39,809.00		\$72,012.00		\$28,702.00		\$4,620.00	
\$24,390.00		\$33,331.00		\$50,439.00		\$19,643.00		\$4,510.00	
\$15,980.00		\$26,256.00		\$44,516.00		\$16,425.00		—————	

**The amounts above do not reflect the grand total of all territories
belonging to one owner. They are broken down by area.**

ORDER NOW FROM DR. VINYL PARTS DEPARTMENT



PROFESSIONAL MARINE COMPOUND

Part Number: MR-1

Specifically developed to stick to marine vinyl where regular compounds won't. It features a special heat activated adhesive built into the compound that provide excellent adhesion to the vinyl and cures at a lower temperature.

\$20.40 4 oz. jar

PR-6 PLASTIC REPAIR PUTTY



Two part plastic repair epoxy putty can be shaped and when hard, even drilled. Use it to rebuild missing parts or fill large damaged areas.

\$12.53

**Email Tony or Renae
parts@drviny.com**

ORDER NOW FROM DR. VINYL PARTS DEPARTMENT

MAGIC WAND HEAT TOOL



The Magic Wand Pinpoint Heat Tool will allow you to do repairs on heat sensitive vinyl's that up to now have not been possible because heat guns put out way to much heat and cover a large area.

This tool can give you this level of accuracy. The max temperature is 650 degrees and you can dial the temperature and air flow down from there for more sensitive materials.

\$93.15

**Email Tony or Renae
parts@drviny.com**

BEFORE AND AFTER PHOTOS

The photos on this page were submitted by **Cameron Cockrum, Associate - Dr. Vinyl of Springfield, MO.** Cameron just completed interior training in Joplin, MO this past June. Thanks for sending in these awesome photos Cameron!



*"I had a good customer of mine wanting his seats looking good again. His wife had purchased this **2001 Toyota Tundra** brand new back in 2001. I completely repaired and refinished the front and rear seats and it turned out great so I figured I'd share."*

Cameron Cockrum



FOAM STEERING WHEEL REPAIR & REFINISH



Products Used To Complete Steering Wheel Repair:
Acetone, Scrub Pad, Paper Towel, Grain Impression & Heat Gun.

Anniversary Date Recognition

In each publication of the "What's Up Doc?" newsletter, we would like to recognize those individuals whose anniversary date falls within that month. We will recognize those celebrating their 5, 10, 15, 20, 25.... years of service to The Dr. Vinyl Group.

For the month of October & November 2022, we would like to recognize the following individuals for their years of service with The Dr. Vinyl Group. If we somehow missed recognizing you or your associate, please let us know as soon as possible.

<i>FIRST NAME</i>	<i>DR. VINYL/ ASSOCIATE OF</i>	<i>TERRITORY</i>	<i>START DATE</i>	<i>YEARS OF SERVICE</i>
<i>Ron Edmonson</i>	<i>Dr. Vinyl of</i>	<i>Southeast Charlotte North Carolina</i>	<i>11/1/1997</i>	<i>25 Years</i>
<i>Mayling Gonzalez</i>	<i>Dr. Vinyl of</i>	<i>West Central Florida</i>	<i>10/7/2002</i>	<i>20 Years</i>
<i>John Ballard</i>	<i>Associate of</i>	<i>Indianapolis Indiana</i>	<i>10/8/2007</i>	<i>15 Years</i>
<i>Robert Preston</i>	<i>Associate of</i>	<i>Indianapolis Indiana</i>	<i>11/5/2007</i>	<i>15 Years</i>
<i>Bill Lantrip</i>	<i>Associate of</i>	<i>Hamilton County Indiana</i>	<i>10/2/2017</i>	<i>5 Years</i>
<i>Chaz Allman</i>	<i>Associate of</i>	<i>The Cumberland Tennessee</i>	<i>10/2/2017</i>	<i>5 Years</i>
<i>Bradley Micol</i>	<i>Associate of</i>	<i>Catawba Valley North Carolina</i>	<i>10/2/2017</i>	<i>5 Years</i>
<i>Caleb Reed</i>	<i>Associate of</i>	<i>Blue Grass Kentucky</i>	<i>10/2/2017</i>	<i>5 Years</i>

Individual High Sales 2022

Top 10 Interior Repair Technicians September 2022

CHAZ ALLMAN	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$29,623.00
THOMAS RAUEN	ASSOCIATE OF	INDIANAPOLIS INDIANA	\$23,865.00
JAKE PETERSON	ASSOCIATE OF	DR. VINYL - KANSAS	\$19,950.00
ZACH BATES	DR. VINYL OF	CORPUS CHRISTI TEXAS	\$19,770.00
ANDY ALONSO	ASSOCIATE OF	EAST METRO MINNEAPOLIS & ST. PAUL MN	\$18,783.00
MICHELLE TESTER	ASSOCIATE OF	INDIANAPOLIS INDIANA	\$18,682.00
JEFF ELLERBEE	ASSOCIATE OF	SPRINGFIELD MISSOURI	\$17,084.00
RYAN PRUITT	ASSOCIATE OF	GREEN COUNTRY OKLAHOMA	\$16,585.00
KENNY WHITE	ASSOCIATE OF	NORTHERN TEXAS	\$16,458.00
BRUCE DOCKERY	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$15,561.00

Top 5 Upholstery Repair Technicians September 2022

WENDY BARNETT	DR. VINYL OF	MIDDLE TENNESSEE	\$29,921.50
DIANA HAYES	ASSOCIATE OF	HAMPTON & NEWPORT NEWS VA	\$10,507.50
JACOB MORRIS	DR. VINYL OF	NORTHERN TEXAS	\$8,940.00
JASON MCCURDY	DR. VINYL OF	UNION COUNTY NC & YORK COUNTY SC	\$7,650.56
JAMES RIGBY	ASSOCIATE OF	HAMPTON & NEWPORT NEWS VA	\$6,406.68

Individual High Sales 2022

Top 10 Auto Paint Repair Technicians September 2022

JARED SCHORNICK	ASSOCIATE OF	INDIANAPOLIS INDIANA	\$28,750.00
CASEY SCHOMBER	ASSOCIATE OF	INDIANAPOLIS INDIANA	\$28,650.00
RANDY LITTLE	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$26,052.00
RYAN FRAME	ASSOCIATE OF	INDIANAPOLIS INDIANA	\$22,325.00
CARSON GREENFIELD	ASSOCIATE OF	GREEN COUNTRY OKLAHOMA	\$22,260.00
RANDY FUERNSTEIN	ASSOCIATE OF	INDIANAPOLIS INDIANA	\$21,825.00
STEVE OAKES	DR. VINYL OF	HAMPTON & NEWPORT NEWS VA	\$18,798.50
COLEMAN HAWKINS	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$17,431.00
BJ REWITZER	DR. VINYL OF	SOUTHERN MINNESOTA	\$17,135.00
JOSE HERNANDEZ	ASSOCIATE OF	HAMPTON & NEWPORT NEWS VA	\$16,627.50

Top 5 Paintless Dent Removal Technicians September 2022

TERRY HANCOCK	ASSOCIATE OF	OMAHA NE & COUNCIL BLUFFS IA	\$15,490.00
BRANDON BIGGERSTAFF	ASSOCIATE OF	CATAWBA VALLLEY NC	\$9,557.58
JEFF HAWKINS	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$7,551.50
MARK ETHRIDGE	DR. VINYL OF	THE HEARTLAND MISSOURI	\$4,830.00
JOHN WALDRON	ASSOCIATE OF	CATAWBA VALLLEY NC	\$4,747.00

Individual High Sales 2022

Top 5 Wheel Repair Technicians September 2022

JIMMY HARCUM	ASSOCIATE OF	THE CUMBERLAND TN	\$20,311.00
CHRIS HAWKINS	DR. VINYL OF	THE CUMBERLAND TN	\$20,159.00
CALEB REED	ASSOCIATE OF	BLUE GRASS KENTUCKY	\$13,077.00
KYAN BOHAC	ASSOCIATE OF	HAMPTON & NEWPORT NEWS VA	\$10,390.00
MAX MELHUS	ASSOCIATE OF	EAST CENTRAL MINNESOTA	\$10,385.00

Dr. Vinyl Corporate Contact Information

Local (816) 525-6060 Toll Free (800) 531-6600 Fax (816) 525-6333			
Richard Reinders	CEO	Extension 120	<u>richard@drviny.com</u>
Buster Coppage	Franchise Operations	Extension 130	<u>buster@drviny.com</u>
Tony Rende	Parts	Extension 140	<u>tonyr@drviny.com</u>
Teresa Lang	INT Trainer	Extension 150 (816-724-9498)	<u>teresa@drviny.com</u>
David Lang	APR Trainer	Extension 160 (816) 726-4535	<u>davidl@drviny.com</u>
Vickie Borron	Accounts Receivable	Extension 170	<u>vickieb@drviny.com</u>
Renae Taylor	Parts	Extension 180	<u>renae@drviny.com</u>
Kaylan Rybnick	Chief Marketing Officer	Extension 190	<u>kaylan@drviny.com</u>
Steve Gwadera	UPH Trainer	(816) 312-9621	<u>steveg@drviny.com</u>

Why Should I Attend The 2023 Dr. Vinyl Convention?

◆ *See all the products that Dr. Vinyl Parts Department have to offer.*



◆ *Treat it like a working vacation without working. Learn new things to help you make more money while having tons of fun at the same time.*



Individual High Sales 2022

Top 10 Interior Repair Technicians October 2022

CHAZ ALLMAN	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$24,831.00
ZACH BATES	DR. VINYL OF	CORPUS CHRISTI TEXAS	\$24,390.00
THOMAS RAUEN	ASSOCIATE OF	INDIANAPOLIS INDIANA	\$19,166.00
RYAN PRUITT	ASSOCIATE OF	GREEN COUNTRY OKLAHOMA	\$17,906.00
MICHELLE TESTER	ASSOCIATE OF	INDIANAPOLIS INDIANA	\$17,358.00
KYLE ROBERSON	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$17,303.00
BRUCE DOCKERY	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$16,582.00
NATE GOOSEY	DR. VINYL OF	NORTH CENTRAL FLORIDA	\$16,279.50
AUSTIN RATLIFF	ASSOCIATE OF	GREEN COUNTRY OKLAHOMA	\$15,966.00
RODNEY HESTER	ASSOCIATE OF	MIDDLE TENNESSEE	\$15,810.00

Top 5 Upholstery Repair Technicians October 2022

WENDY BARNETT	DR. VINYL OF	MIDDLE TENNESSEE	\$28,702.00
JOY GONZALEZ	DR. VINYL OF	CONCORD NORTH CAROLINA	\$11,754.15
JASON MCCURDY	DR. VINYL OF	UNION COUNTY NC & YORK COUNTY SC	\$10,714.00
JACOB MORRIS	DR. VINYL OF	NORTHERN TEXAS	\$9,337.40
MARILYN HANCOCK	ASSOCIATE OF	OMAHA NE & COUNCIL BLUFFS IA	\$7,103.41

Individual High Sales 2022

Top 10 Auto Paint Repair Technicians October 2022

CASEY SCHOMBER	ASSOCIATE OF	INDIANAPOLIS INDIANA	\$23,650.00
JOSE HERNANDEZ	ASSOCIATE OF	HAMPTON & NEWPORT NEWS VA	\$23,122.50
JARED SCHORNICK	ASSOCIATE OF	INDIANAPOLIS INDIANA	\$23,050.00
RANDY LITTLE	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$22,597.00
RANDY FUERNSTEIN	ASSOCIATE OF	INDIANAPOLIS INDIANA	\$20,500.00
STEVE OAKES	DR. VINYL OF	HAMPTON & NEWPORT NEWS VA	\$19,363.25
RYAN FRAME	ASSOCIATE OF	INDIANAPOLIS INDIANA	\$18,800.00
CARSON GREENFIELD	ASSOCIATE OF	GREEN COUNTRY OKLAHOMA	\$18,725.00
RYAN MCGANN	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$15,770.87
ROBERT PRESTON	ASSOCIATE OF	INDIANAPOLIS INDIANA	\$14,835.00

Top 5 Paintless Dent Removal Technicians October 2022

TERRY HANCOCK	ASSOCIATE OF	OMAHA NE & COUNCIL BLUFFS IA	\$18,271.00
JEFF HAWKINS	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$5,663.00
JAMES RIGBY	ASSOCIATE OF	HAMPTON & NEWPORT NEWS VA	\$5,452.16
JOHN WALDRON	ASSOCIATE OF	CATAWBA VALLEY NC	\$4,675.00
MARK ETHRIDGE	DR. VINYL OF	THE HEARTLAND MISSOURI	\$4,220.00

Individual High Sales 2022

Top 5 Wheel Repair Technicians October 2022

JIMMY HARCUM	ASSOCIATE OF	THE CUMBERLAND TENNESSEE	\$20,941.00
CHRIS HAWKINS	DR. VINYL OF	THE CUMBERLAND TENNESSEE	\$12,217.00
JASON COLE	DR. VINYL OF	BLUE GRASS KENTUCKY	\$10,311.00
KYAN BOHAC	ASSOCIATE OF	HAMPTON & NEWPORT NEWS VA	\$9,990.00
MAX MELHUS	ASSOCIATE OF	EAST CENTRAL MINNESOTA	\$9,380.00

FROM THE PARTS DEPARTMENT

ATTENTION FRANCHISE PARTNERS

The 2023 Dr. Vinyl calendars are in stock.

We have the following available:

Fast Trax	(Newer Sports Cars)
Street Rod Fever	(Hotrods - 20's, 30's & 40's)
Street Thunder	(60's & 70's Muscle Cars)

Quantities are limited. The price is \$2.52 each. Contact the Parts Department soon to place your order before they are gone.

parts@drviny.com

Tony Rende



THE PAINT ZONE



Golf Car Repairs in West Plains, MO *By David Lang*



I received a call from **Brandon Olson - Associate of Dr. Vinyl - Southeast MO & Southern IL**. **Brandon** wanted to know about doing body repairs on golf carts. Dr. Vinyl of SEMO has an account with a local golf cart supplier that they currently offer interior repair services for but wanted to expand their services by offering body and paint repairs also. I personally have never attempted to repair a golf cart before, nor did I know much (if anything) about golf carts and their construction. With that said, I did a lot of research on the different substrates and topcoats that are used in golf cart manufacturing process. Afterwards I was confident enough to let Brandon know that I thought we should give it go.

After communicating with Dr. Vinyl Headquarters, I got the green light to go ahead. I then set up a date when I could head out to West Plains, MO to work with Brandon Olson and interior technicians **Bryson Collins & Lawson Peterson - Associates of Southeast MO & Southern IL**, on getting the ball rolling forward. I was super excited to get going and loaded my van to the brim with all the products I thought we might need.

I met Bryson and Lawson at their customers location. We basically had to figure out what type of substrate the damage was on. We then had to figure out what products, topcoats and processes that would work best to make the damage on the golf car (*apparently NOT golf carts*) disappear. The customer supplied us with scrap pieces of damaged material that we used to practice on that helped us make that executive decision.

The first day was trial and error. We figured out a process that worked and were able to utilize some materials that Bryson and Lawson already had available in their inventory. Day two I trained them on some basic body repairs and tweaked our process a little. Both guys were excited learning some of the exterior stuff. They did an amazing job and took a ton of notes.

I only spent two days in West Plains, MO so it was by far not a full Doctors Touch training course. It was however, enough time to setup a process for the repairs as well as make a list of products and tools they would need to get the job done. I also recommended to the guys that they should come to Joplin, MO to do some training with me on the complete Auto Paint Repair training course.

David Lang
The Doctors Touch
Auto Paint Repair Instructor





A Division Of The Dr. Vinyl Group

Visit us on the web at www.drvinyl.com

We Want to Hear From You

If you have any pictures or articles you would like to contribute -- interesting jobs you've done, record months in sales, good before-and-after pictures, or anything else you think people might enjoy hearing about -- let us know! You can e-mail buster@drvinyl.com, or call HQ and ask for Buster.



Dr. Vinyl Headquarters Holiday Hours

- We will close Thanksgiving Day, Thursday November 24th and Friday November 25, 2022. We will be back in the office on Monday November 28th.
- In recognition of Christmas and New Years, we will be closed on Friday December 23rd at 12:00 noon. We will be back in the office on Monday January 2, 2023.
- The last day for shipping will be Thursday December 22, 2022. Please plan ahead and place your orders early for any products you may need.

Convention 2023

***The dates for our next convention have been confirmed!
Convention 2023 will be held at the Kansas City Airport
Marriott on February 9, 10 and 11, 2023.***

***Watch your mail and the private website in the coming weeks
for more information including the hotel telephone number
and reservation information.***

We look forward to seeing you there!

***May your Thanksgiving and all the days
ahead be filled with happiness, joy and
prosperity. Thank you for your continued
partnership with us.***

Dr. Vinyl & Associates, Ltd

