

What's Up, Doc?

March - 2021

Dear owners and associates:

And here we are, March 2021, one year into the China virus pandemic and two weeks after the coldest February ever.

Needless to say there are challenges all around us, however, business in March seems to have picked up in a tremendous way.

Looking back at the past 12 months I can say that I'm grateful for the great team of owners and associates that are part of the Dr. Vinyl & The Doctors Touch brand. You've fought and maintained your businesses in a great way.

Here at headquarters the Parts Department was busy getting substitutes for products which were not available such as Dr. Vinyl Visual Aid (DVVA) and Firewater among other stuff.

In the front office we kept on coaching owners and associates to file their Economic Injury Disaster Loans (EIDL) and Paycheck Protection Program (PPP). Plus we were able to continue Dr. Vinyl services in territories from retiring owners to owners who are expending their business.

As business is starting to pick up, we are looking to make our 50 year Dr. Vinyl 2022 Convention an extra special event! We really want all franchise owners, associates and their spouses/significant others to come and enjoy this event with us while sharing your business experiences, knowledge and tricks of the trade with others that specifically benefit our brand.

Headquarters will do everything to make it affordable for everyone to attend! More on that later in the year.

The training department was still pretty busy which shows your determination to grow your enterprise even in difficult times, respect for that.

Enjoy this edition of the What's Up Doc? Call on our great staff with any questions you might have, stay safe, busy and happy.

Yours,

Richard Reinders



**Dr. Vinyl Interior
Repair News**



**The Doctors Touch
Auto Paint Repair
News**



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NEWS YOU CAN USE FROM THE TRAINING DEPARTMENT

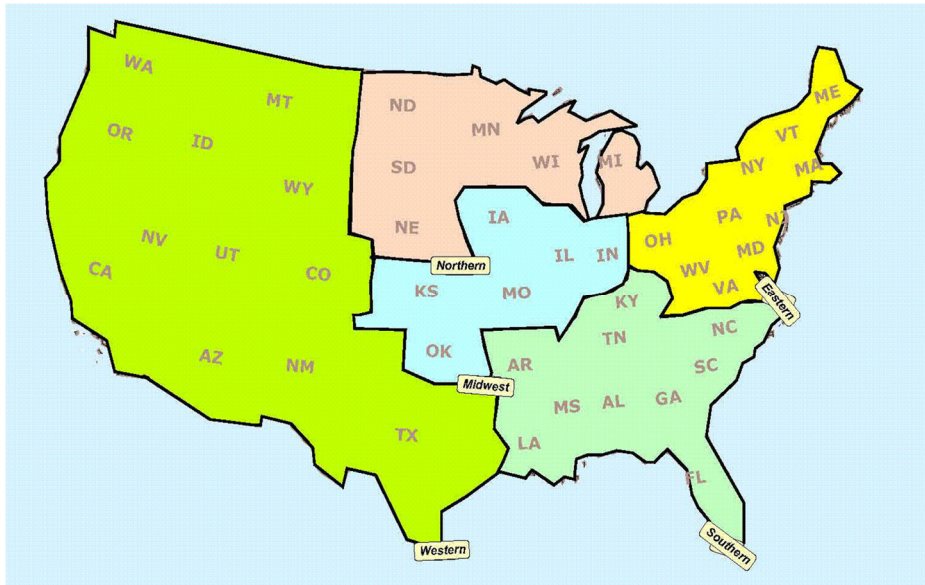
As mentioned by Richard, the interior & paint repair training department has remain quite busy despite the challenges we've faced over the last 12 months with the pandemic. As many of you know, Teresa & David are now operating their own Dr. Vinyl & The Doctors Touch mobile business in Joplin, MO which is located approximately 2 hours south of Lee's Summit.

They have built a beautiful training facility in Joplin where they are setup to offer training for services just as they did at corporate headquarters in Lee's Summit, MO. If you are interested in Interior Repair, Auto Paint Repair, Wheel Repair or Upholstery Repair services, Teresa & David are still there for you. The only difference will be the training dates for Interior Repair & Paint Repair will operate on alternative weeks. The first full two weeks of the month will be for one service and the second two weeks will be for the other. Since Upholstery & Wheel Repair classes are a 3 day course, please call for scheduling. If you are interested in sending an associate to training, please do not hesitate to give us a call!

David Lang	Teresa Lang	Buster Coppage
(816) 726-4535	(417) 952-0516	(816) 525-6060 ext. 130
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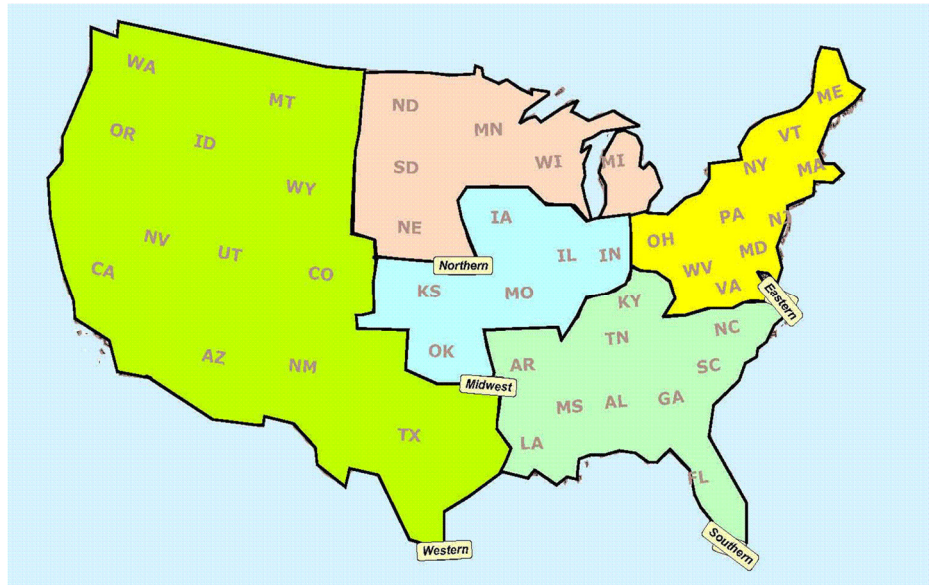
LET'S COMPARE SALES



January 2021 Top Sales By Region

Western	Northern	Midwest	Southern	Eastern
\$40,821.00	\$54,030.00	\$358,506.75	\$108,995.50	\$72,245.96
\$26,230.50	\$33,528.00	\$56,322.00	\$76,431.00	\$35,224.00
\$25,065.00	\$23,986.00	\$52,524.00	\$12,876.00	\$4,120.00
\$20,660.00	\$22,834.00	\$39,124.70	\$11,205.00	\$3,480.00
\$16,585.00	\$22,692.19	\$38,161.00	\$10,553.00	\$2,289.60

LET'S COMPARE SALES



February 2021 Top Sales By Region

Western	Northern	Midwest	Southern	Eastern
\$26,502.00	\$53,110.00	\$301,656.00	\$109,667.89	\$57,389.39
\$18,420.00	\$25,484.00	\$44,930.00	\$76,334.00	\$25,610.00
\$15,880.00	\$22,544.00	\$38,011.00	\$24,117.19	\$3,850.00
\$8,362.50	\$20,904.00	\$34,642.00	\$13,540.00	\$2,535.00
\$7,621.43	\$16,488.85	\$31,842.00	\$11,993.00	\$1,623.00

Congratulations!



It's A Girl!
Rosalina Karen Faber



Congratulations to Will & Megan Faber - Dr. Vinyl of Central MO, on the birth of their daughter Rosalina Karen Faber. Rosalina was born December 18, 2020 weighing in at 6 lbs. 15 oz. Such a beautiful addition to their family just in time for the holidays!

Individual High Sales 2021

Top 10 Interior Repair Technicians January 2021

THOMAS RAUEN	ASSOCIATE OF	INDIANAPOLIS IN	\$23,165.00
ZACH BATES	DR. VINYL OF	CORPUS CHRISTI TX	\$16,585.00
AUSTIN RATLIFF	ASSOCIATE OF	GREEN COUNTRY OK	\$15,737.00
DREW HUBBARD	ASSOCIATE OF	INDIANAPOLIS IN	\$14,447.00
CHAZ ALLMAN	ASSOCIATE OF	THE CUMBERLAND TN	\$13,644.00
MICHELLE TESTER	ASSOCIATE OF	INDIANAPOLIS IN	\$13,519.00
PHIL NEUMEIER	ASSOCIATE OF	INDIANAPOLIS IN	\$11,925.00
APRIL & DARRELL FETTERS	ASSOCIATE OF	INDIANAPOLIS IN	\$11,890.00
BRUCE DOCKERY	ASSOCIATE OF	THE CUMBERLAND TN	\$11,813.00
KENNY WHITE	ASSOCIATE OF	NORTHERN TEXAS	\$11,541.00

Top 5 Upholstery Repair Technicians January 2021

WENDY BARNETT	DR. VINYL OF	MIDDLE TENNESSEE	\$10,553.00
MELISSA HUNT	ASSOCIATE OF	HAMPTON & NEW- PORT NEWS VA	\$6,495.00
JOY GONZALEZ	DR. VINYL OF	CONCORD NORTH CAROLINA	\$4,783.86
BILL FABER	ASSOCIATE OF	KANSAS CITY MO	\$4,616.00
JACOB MORRIS	DR. VINYL OF	NORTHERN TEXAS	\$3,500.00

Individual High Sales 2021

Top 10 Auto Paint Repair Technicians January 2021

JARED SCHORNICK	ASSOCIATE OF	INDIANAPOLIS IN	\$22,000.00
RANDY FUERNSTEIN	ASSOCIATE OF	INDIANAPOLIS IN	\$20,241.08
STEVE BRAND	ASSOCIATE OF	NORFOLK COUNTY MA	\$18,959.00
RYAN FRAME	ASSOCIATE OF	INDIANAPOLIS IN	\$16,715.00
STEVE HAWKINS	ASSOCIATE OF	THE CUMBERLAND TN	\$13,068.00
CARSON GREENFIELD	ASSOCIATE OF	GREEN COUNTRY OK	\$12,370.00
JOSE HERNANDEZ	ASSOCIATE OF	HAMPTON & NEWPORT NEWS VA	\$12,362.50
STEVE OAKES	DR. VINYL OF	HAMPTON & NEWPORT NEWS VA	\$11,845.00
ROBERT PRESTON	ASSOCIATE OF	INDIANAPOLIS IN	\$11,585.00
ROB HINSON	ASSOCIATE OF	INDIANAPOLIS IN	\$11,481.00

Top 5 Paintless Dent Removal Technicians January 2021

TERRY HANCOCK	ASSOCIATE OF	OMAHA NE & COUNCIL BLUFFS IA	\$15,400.00
MARK ETHRIDGE	DR. VINYL OF	THE HEARTLAND MO	\$6,160.00
JEFF HAWKINS	ASSOCIATE OF	THE CUMBERLAND TN	\$5,842.50
JOHN WALDRON	ASSOCIATE OF	CATAWBA VALLEY NC	\$5,185.00
BRANDON BIGGERSTAFF	ASSOCIATE OF	CATAWBA VALLEY NC	\$1,555.00

Individual High Sales 2021

Top 5 Wheel Repair Technicians January 2021

CHRIS HAWKINS	DR. VINYL OF	THE CUMBERLAND TN	\$13,756.00
JIMMY HARCUM	ASSOCIATE OF	THE CUMBERLAND TN	\$13,628.00
KYAN BOHAC	ASSOCIATE OF	HAMPTON & NEWPORT NEWS VA	\$10,412.50
JASON COLE	DR. VINYL OF	BLUEGRASS KENTUCKY	\$4,673.00
CALEB REED	ASSOCIATE OF	BLUEGRASS KENTUCKY	\$3,885.00

We Want to Hear From You!

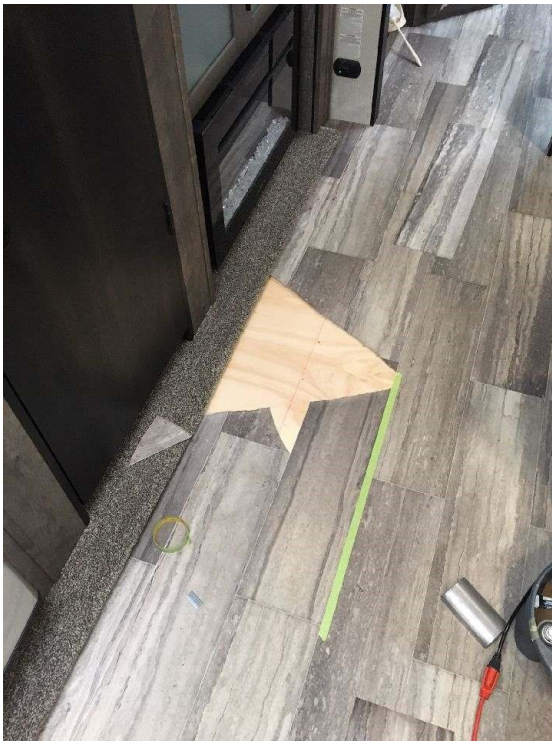
This month's "What's Up, Doc" features a couple articles submitted to us by franchise owners and associates. We are always excited to hear from franchisees. If you have any pictures or articles you would like to contribute (interesting jobs you've done, record months in sales, good before-and-after pictures, local sports teams you've sponsored, or anything else you think people might enjoy hearing about) let us know! You can email buster@drviny.com or call HQ and ask for Buster.

Now You See It..Now You Don't!

These photos were submitted by Todd Lawrence,
Associate - Dr. Vinyl of Springfield Missouri.

This job paid \$648.00!

BEFORE



AFTER



That is an excellent job Todd!!!





by Buster Coppage

Hello franchise partners. It's hard to believe, but guess what, we've made it through the first quarter of 2021. About this exact time last year, we all were asking ourselves what the heck is going on. The world we knew was drastically changing right before our eyes. The majority of us have never witness anything like what took place. Businesses all over the world were starting to close down & lock the doors. Some, unfortunately never had the opportunity to reopen.

No need for me to try and narrate what all took place. The way I see it, the past is the past. There is absolutely nothing that any of us can do to change what has already happen. What we can do is learn from 2020 and do our best to not allow ourselves to be in that same situation ever again. Our goal now and moving forward should be to make 2021 as successful as possible.

Many of you watched your business come to a crawl over the past several months. During that time, hopefully you were preparing for this moment by staying in touch with your existing clients as well as putting together a plan of attack for when things start to come back. That would have included mapping out new business opportunities and building new relationships with potential clients within your territory that would help strengthen your customer base.

*Guess what, **Spring Has Sprung** and it appears that things are beginning to open up all over the United States. Every Dr. Vinyl/The Doctors Touch technician needs to be out there pounding the streets again. April & May are the months when business really begins to take off. Now is the time to personally pay a visit to all the dealerships and restaurants in your area, especially the one's you haven't been paying much attention to. Are you looking to pick up a new account? Put a smile on your face & take your confidence with you when you go knocking on new doors. Remember, many of these businesses suffered because of the pandemic. They are looking for a new start as well. When customers began to come back, first impressions of their restaurants and vehicle inventory will make a difference whether or not a customer will be doing business with them. **It will be your job to make sure their dining room furniture and vehicle interiors are in "TIP TOP SHAPE."***

Did I say it's Spring time? Do not forget the boat dealers in your territory! The process has already begun with boat owners getting their boats out and to the service department at the dealer to prepare for summer. If your business is offering Upholstery services, then this is "Go Time" for you. Boat owners are looking to recover those faded, nicked up boat seats. Not just the captains chair, the entire seating and carpeting area. Thousands of people missed out water activities last year because of the pandemic. There not going to miss out on another summer. Talk to the boat dealer about putting a Dr. Vinyl flyer near their cash register visible for customers. That way you will not have the boat owner breathing down your neck while repairing their boat and you just bill the boat dealer. The dealer can mark up the price and everybody is happy!

*I'm sure many of you would agree that there was nothing good in 2020 unless you were a **Kansas City Chiefs** fan. But even for us, it was the fastest celebration ever, it lasted every bit of 3-4 days. After that it was all down hill. I'm praying however, that because of the business lost in 2020, it was all just pushed back for 2021. I know the business is out there to be had. You just have to **GO GET IT**. Beware, Dr. Vinyl/The Doctors Touch techs are not the only ones looking to capitalize on the misfortunes of 2020. The competition is on the prowl as well. So let's put 2020 behind us and keep it moving in 2021. I have no doubt that we can get the job done because **WE ARE DR. VINYL and ...***

Nobody Does It Better!

DR. VINYL CORPORATE HEADQUARTERS

Spring & Summer Office Hours

Effective May 1, 2021 – October 1, 2021

Monday - Friday	8:00 - 5:00
Saturday	Closed
Sunday	Closed

Individual High Sales 2021

Top 10 Interior Repair Technicians February 2021

THOMAS RAUEN	ASSOCIATE OF	INDIANAPOLIS IN	\$20,990.00
ZACH BATES	DR. VINYL OF	CORPUS CHRISTI TX	\$15,880.00
MICHELLE TESTER	ASSOCIATE OF	INDIANAPOLIS IN	\$14,789.00
GREG RAUEN	ASSOCIATE OF	INDIANAPOLIS IN	\$11,072.00
MARK GIANNOLA	ASSOCIATE OF	JOHNSON COUNTY KS	\$10,888.00
BRUCE DOCKERY	ASSOCIATE OF	THE CUMBERLAND TN	\$10,873.00
CHAZ ALLMAN	ASSOCIATE OF	THE CUMBERLAND TN	\$10,433.62
JOSEPH OESTERLING	ASSOCIATE OF	DR. VINYL-MICHIGAN	\$9,260.00
PHIL NEUMEIER	ASSOCIATE OF	INDIANAPOLIS IN	\$9,190.00
ISRAEL GROBER	ASSOCIATE OF	INDIANAPOLIS IN	\$8,971.00

Top 5 Upholstery Repair Technicians February 2021

WENDY BARNETT	DR. VINYL OF	MIDDLE TENNESSEE	\$20,933.19
JASON MCCURDY	DR. VINYL OF	UNION COUNTY NC	\$7,330.00
CLIFTON GENTRY	DR. VINYL OF	SOUTHEAST MO & SOUTHERN IL	\$5,337.00
JOY GONZALEZ	DR. VINYL OF	CONCORD NORTH CAROLINA	\$5,283.86
BILL FABER	ASSOCIATE OF	KANSAS CITY MO	\$4,710.00

Individual High Sales 2021

Top 10 Auto Paint Repair Technicians February 2021

RYAN FRAME	ASSOCIATE OF	INDIANAPOLIS IN	\$16,685.00
RANDY FUERNSTEIN	ASSOCIATE OF	INDIANAPOLIS IN	\$16,387.50
JARED SCHORNICK	ASSOCIATE OF	INDIANAPOLIS IN	\$15,612.50
RANDY LITTLE	ASSOCIATE OF	THE CUMBERLAND TN	\$15,262.00
MARCELLO DIAS	ASSOCIATE OF	NORFOLK COUNTY MA	\$13,625.00
ROB HINSON	ASSOCIATE OF	INDIANAPOLIS IN	\$10,486.00
JASON ROLLOFF	DR. VINYL OF	CENTRAL MINNESOTA	\$10,237.00
STEVE OAKES	DR. VINYL OF	HAMPTON & NEWPORT NEWS VA	\$10,178.00
STEVE HAWKINS	ASSOCIATE OF	THE CUMBERLAND TN	\$9,589.00
JOSE HERNANDEZ	ASSOCIATE OF	HAMPTON & NEWPORT NEWS VA	\$8,735.00

Top 5 Paintless Dent Removal Technicians February 2021

TERRY HANCOCK	ASSOCIATE OF	OMAHA NE & COUNCIL BLUFFS IA	\$12,340.00
JOHN WALDRON	ASSOCIATE OF	CATAWBA VALLEY NC	\$7,320.00
JEFF HAWKINS	ASSOCIATE OF	THE CUMBERLAND TN	\$5,410.00
MARK ETHRIDGE	DR. VINYL OF	THE HEARTLAND MO	\$3,745.00
BRANDON BIGGERSTAFF	ASSOCIATE OF	CATAWBA VALLEY NC	\$849.15

Individual High Sales 2021

Top 5 Wheel Repair Technicians February 2021

CHRIS HAWKINS	DR. VINYL OF	THE CUMBERLAND TN	\$14,258.00
JIMMY HARCUM	ASSOCIATE OF	THE CUMBERLAND TN	\$13,624.00
JASON COLE	DR. VINYL OF	BLUEGRASS KENTUCKY	\$6,604.00
KYAN BOHAC	ASSOCIATE OF	HAMPTON & NEWPORT NEWS VA	\$5,897.38
CALEB REED	ASSOCIATE OF	BLUEGRASS KENTUCKY	\$5,389.00

Dr. Vinyl Corporate Contact Information

Dr. Vinyl Corporate Office Contact Information

Local (816) 525-6060 Toll Free (800) 531-6600 Fax (816) 525-6333

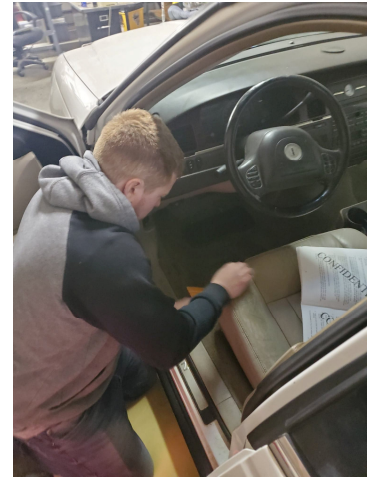
Richard Reinders	CEO	Extension 120	richard@drvinyl.com
Buster Coppage	Franchise Operations	Extension 130	buster@drvinyl.com
Tony Rende	Parts	Extension 140	tonyr@drvinyl.com
Teresa Lang	INT Trainer	Extension 150 (417) 952-0516	teresa@drvinyl.com
David Lang	APR Trainer	Extension 160 (816) 726-4535	davidl@drvinyl.com
Vickie Borron	Accounts Receivable	Extension 170	vickieb@drvinyl.com
Darrell Wirths	Parts	Extension 180	dwirths@drvinyl.com
Steve Gwadera	UPH Trainer	(816) 882-2312	steveg@drvinyl.com



February 2021 Interior Training



Ridge Hall

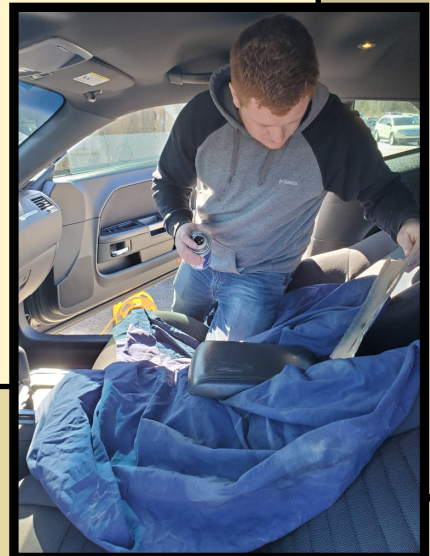


Dr. Vinyl is happy to welcome our newest franchise owner, **Ridge Hall**. **Ridge and his wife Calli has purchased the franchise known as Dr. Vinyl of Lubbock TX. Ridge & Calli have two children, Scarlet - 4 and Sage - 1.** Before joining Dr. Vinyl, Ridge worked with his dad in Residential Construction for several years. He was also a Flooring Estimator/Salesman. He says he has been interested in pursuing Dr. Vinyl for a while after hearing about it from current Dr. Vinyl owners Brian Greenfield and Jacob Morris, whom he knows very well. He is very excited to join the Dr. Vinyl Group and is looking forward to getting his franchise up & running! When he's not working, Ridge loves spending all the extra time with his family. Please give Ridge & Calli a warm Dr. Vinyl welcome. You can reach them by email at ridge418@drviny.com.

Welcome to The Dr. Vinyl Family Ridge & Calli!
We're glad to have you!



Dr. Vinyl of Lubbock TX





Expanding Their Services In 2021

February Interior Training

Ethan Gentry, Associate - Dr. Vinyl of Springfield MO has been offering Dr. Vinyl Wheel Refinishing Services since September 2019. He has decided to come back and further his knowledge by taking the Interior Repair training course so he could offer his customers more services.

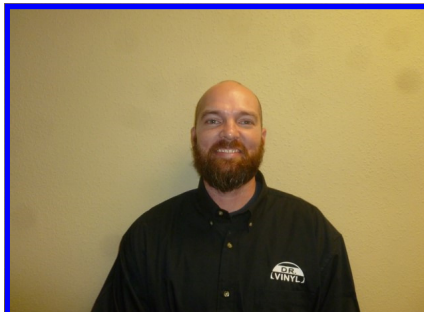
**Keep up the great work Ethan.
You're doing an awesome job!**

Ethan Gentry



March Auto Paint Repair Training

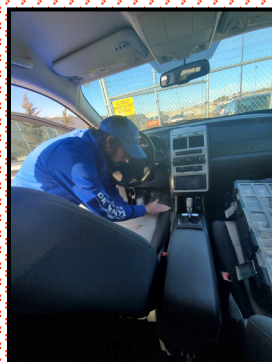
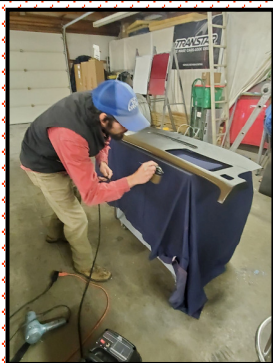
Ryan McGann



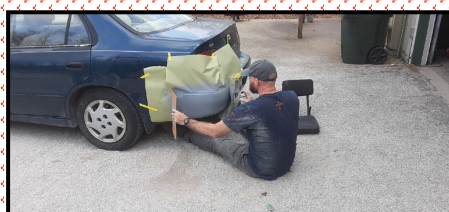
Ryan McGann, Associate - Dr. Vinyl of The Cumberland TN has returned to learn the Auto Paint Repair process. Ryan has been with Dr. Vinyl since January 2017 offering Interior Repair Services. Thank you Ryan for taking the time out of your busy schedule to visit us again and learn more about perfecting your craft!

**Were glad you came!
Good luck in the future!**

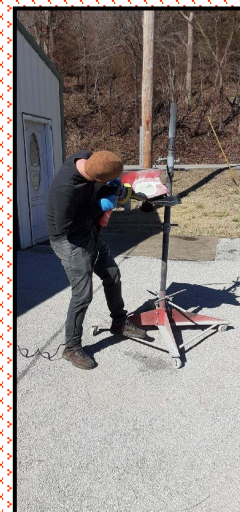
All associates are welcome to come to Dr. Vinyl headquarters for brush-up training at anytime. Simply give us a call, tell us what you would like to work on and schedule a date & time.



**Ethan Gentry
Associate
Springfield, MO**



**Ryan McGann
Associate
The Cumberland TN**



PPG & TRANSTAR ONLINE PAINT CODE LOOKUP

Every so often we receive calls from Auto Paint Repair technicians needing paint formulas for a vehicle they are working on. Every technician within The Doctors Touch group is either using PPG or Transtar. Both systems are setup for you to lookup paint codes and formulas online from your cell phone as long as you have internet access. If for any reason you do not have access to **PPG ColorMobile** or **Transtar No Mix Color Retrieval System**, below is the information you'll need to lookup formulas. Also listed is the information you'll need to put the website link directly on the home screen of your cell phone for quick access.

Buster Coppage

PLEASE SAVE THIS INFORMATION FOR FUTURE USE!



To get setup with Transtar Formula lookup, go to Transtar Paint and click on color systems and then register. **YOU MUST HAVE A INTERNET CONNECTION TO LOOKUP FORMULAS ONLINE.**

1. Go to <https://www.tat-co.com/>.
2. Click on **COLOR SYSTEMS** and then click on **ONLINE FORMULA RETRIEVAL**. (see figure 1)
3. Click on **APPLY FOR AN ACCOUNT**. (see figure 2)
4. Complete all fields in the registration process. (see figure 3)
5. Click on Register when complete.

TRANSTAR ONLINE COLOR RETRIEVAL SYSTEM

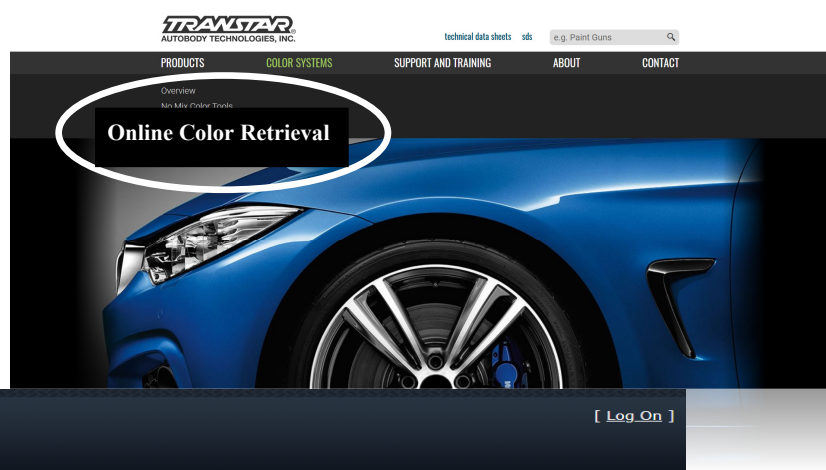


Figure 1

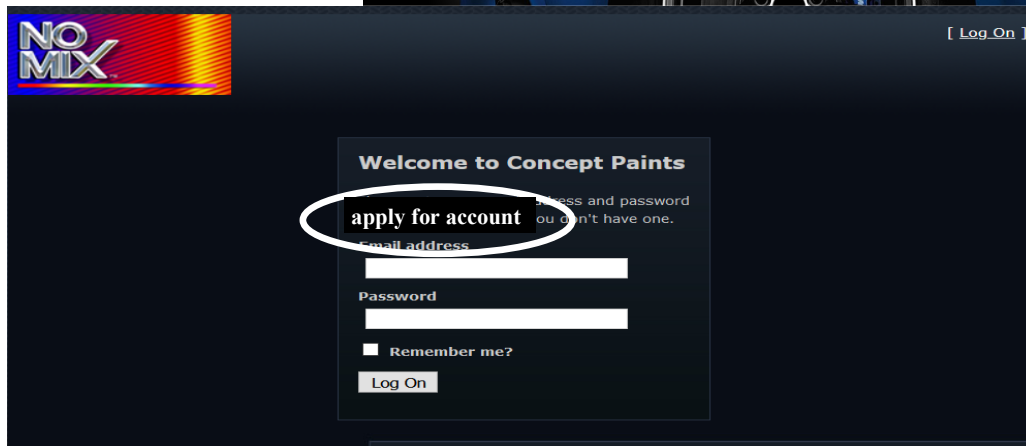


Figure 2

Figure 3

Create a New Account

Use the form below to apply for a new account.
Passwords are required to be a minimum of 6 characters in length.

User name <input type="text" value="Whatever you want it to be."/>	Contact email address <input type="text" value="Your Email Address"/>
Company name <input type="text" value="The Doctors Touch"/>	Country <input type="text" value="United States"/>
Contact name <input type="text" value="Your Name"/>	Password <input type="text"/>
Contact telephone number <input type="text" value="Your Phone Number"/>	Confirm password <input type="text"/>
<input checked="" type="checkbox"/> I accept the terms & conditions	
<input type="button" value="Register"/>	

PPG COLORMOBILE



To get setup with PPG ColorMobile, follow these instructions:

1. Go to www.colormobile.com to access the ColorMobile software application.
2. For new users, click on NOT REGISTERED.
3. Complete all sections (4) of the User Registration. Follow instructions carefully.

Note

Due to PPG Corporate guidelines, unauthorized users will not be granted access. PPG Paint technicians must contact Buster Copping buster@drviny.com or David Lang davidl@drviny.com to receive exact information needed to complete the ColorMobile registration process. If you enter incorrect information, your registration will be denied.

4. Click on Register when complete.
5. Generally it takes 24 hours for your registration to be approved. Confirmation will be sent to the email used when registering.



How to Add Websites to the Home Screen on Any Smartphone or Tablet

Your smartphone or tablet's home screen isn't just for apps. Whatever platform you're using, you can pin your favorite websites to your home screen so you can quickly access them.

Some platforms offer bonus features. For example, Chrome for Android opens these websites in their own windows with no browser interface, while Windows 8 and Windows Phone offer live tile updates on some websites.

Android

Launch Chrome for Android and open the website or web page you want to pin to your home screen. Tap the menu button and tap Add to home screen. You'll be able to enter a name for the shortcut and then Chrome will add it to your home screen.

The icon will appear on your home screen like any other app shortcut or widget, so you can drag it around and put it wherever you like. Chrome for Android loads the website as a "web app" when you tap the icon, so it will get its own entry in the app switcher and won't have any browser interface getting in the way.

Other popular Android browsers also offer this feature. For example, Firefox for Android can do this if you tap the menu button, tap the Page option, and tap Add to Home Screen.

iPhone, iPad, & iPod Touch

Launch the Safari browser on Apple's iOS and navigate to the website or web page you want to add to your home screen. Tap the Share button on the browser's toolbar — that's the rectangle with an arrow pointing upward. It's on the bar at the top of the screen on an iPad, and on the bar at the bottom of the screen on an iPhone or iPod Touch. Tap the Add to Home Screen icon in the Share menu.

You'll be prompted to name the shortcut before tapping the Add button. The shortcut can be dragged around and placed anywhere, including in app folders — just like a normal app icon. (To create app folders on iOS, touch-and-drag an app's icon onto another app's icon and hold it there for a moment.) When you tap the icon, it will load the website in a normal tab inside the Safari browser app.

Other browsers, like Chrome for iOS, don't offer this feature. Due the limitations in Apple's iOS, only Apple's own Safari browser is allowed to do this.

Cont'd on next page....



...add websites cont'd

Windows 8, 8.1, RT

Windows 8, 8.1, and RT devices also offer a way to pin websites to your Start screen. This is obviously most useful on tablets, not on desktop PCs where you don't want to see the Start screen. On the Windows desktop, you can pin website shortcuts to your taskbar for easier access.

First, open the modern Internet Explorer browser — that's what you're probably using on a tablet, anyway, as it offers the most touch-optimized experience. Navigate to the website you want to pin, pull up the app bar — for example, by right-clicking or swiping up from the bottom of your screen — and tap the star icon. Tap the pin icon, enter a name for the shortcut, and click Pin to Start. The website will appear as a tile on your Start screen.

Tap the tile and the website will open in Internet Explorer. Some websites offer live tile support — Windows will use an associated RSS feed to display the latest headlines and updates from a site if you pin it to your Start screen. Most websites haven't been configured to support this feature. If they have, you'll see the updates after pinning it to your home screen.

Windows Phone

The process is similar on Windows Phone. First, open the website you want to pin in Internet Explorer. Tap the More (...) button and tap Pin to Start in the menu that appears. Windows Phone 8.1 supports live tile updates from websites that have configured the feature, just as Windows 8 does.

If you have another type of smartphone or tablet, it probably has this feature, too. Just open its browser and look in its menu for an option named something like "Add to home screen" or "Pin to home screen." To remove a website shortcut from your device's home screen, just long-press the shortcut and remove it like you would any other app icon.



Condolences



We are very sad to inform you that Mark Giannola, Associate – Dr. Vinyl of Johnson County KS passed away March 9, 2021 at the age of 51. Mark has been with Dr. Vinyl since 1994 (27 years) working with his brother Mike Giannola, Dr. Vinyl of Independence/Blue Springs MO & Johnson County KS. Mark is a two time winner of the Interior Repair High Sales of The Year Award and the Pound for Pound award that recognizes a franchise with the highest sales based on the number of technicians within the franchise. We ask that you please pray for his wife Becky, son Soren and daughter Hadley. We also would like to pray for their entire family during these difficult times.