

CONVENTION 2017

GO FOR IT!



CATEGORY	NAME	SUMMARY	T	F	S
OFFICE	A Review Of Convention 2017 And Thoughts For Convention 2018	At this time we will communicate as a group on all that took place during convention 2017. We will also discuss what we can do to make Convention 2018 even better. Your input is very much needed!	0	0	1
OFFICE	Dr. Vinyl Corporate - Questions & Answers	Have questions for the corporate staff members? This open forum gives you the opportunity to address each department with whatever is on your mind. BE NICE!!!	0	0	1
OFFICE	How To Get New Customers - A Must See For All Owners & Technicians	YOU DON'T WANT TO MISS THIS! This class will teach you how to engage new loyal customers to replace those who have vanished and to find new clients to increase your pool of customers which in turn will increase your revenues.	0	1	0
OFFICE	State of Dr. Vinyl Address	This meeting is a review of 2016, the current condition of Dr. Vinyl & Associates, Ltd as well as strategies and improvements for 2017.	0	0	1
TRAINING	APR - Bumper Repair Using Transtar Universal Adhesive Repair Process	This process will guarantee you a solid, durable repair. Works great on OEM or aftermarket bumper covers.	0	1	0
TRAINING	APR - Hands On Opportunity With New 6" Orbital Polisher	Using the latest repair tools, you can practice your polishing process or help someone else perfect theirs. We'll have vehicles available for you to work on. Jump right in. Don't be shy. "GO FOR IT!"	1	0	0
TRAINING	APR - Hands On Opportunity With USC Garage Products	Using the latest repair products, you can practice your repair process or help someone else perfect theirs. We'll have vehicles available for you to work on. Jump right in. Don't be shy. "GO FOR IT!"	1	0	0
TRAINING	APR - New Clear Coat Blender	Let us show you how this New Clear Coat Blender works. It's a great product and it's available in quarts, gallons & aerosols. Ready-To-Spray!	0	1	0
TRAINING	APR - NEW PRODUCT - USC Garage - Six (6) New Pouch Fillers & Glazes	Never before has there been a more broad selection of top-of-the-line fillers and glazes. From dents and small repairs on aluminum, steel and fiberglass to repairs around the home on wood, metal and plastics. No matter what the need, USC® Garage™ has you covered.	1	0	0
TRAINING	APR - ONGOING MASKING CONTEST - THURSDAY & FRIDAY	Masking is a very crucial part of the repair process. Show your masking skills at the 2017 Convention. First Place Prize will be awarded at the awards banquet Friday evening. Complete contest rules at registration table in main foyer.	1	1	0
TRAINING	APR - Polishing Blends And Scratches With The New 6" Orbital Polisher	Are you leaving money on the lots? This session will teach you how to remove heavy scratches on OEM paint using a 6" Orbital Polisher. All APR technicians have the ability to offer this service.	1	0	0
TRAINING	APR - PPG INDUSTRIES Q & A	Now is the time to ask all the questions that come to mind regarding PPG products, how they work and what's in the works for 2017 and beyond.	0	1	0
TRAINING	APR - PPG Products - What's New In 2017	PPG Products has released some new products for 2017. Join this session to see what they are and what they are used for!	0	1	0
TRAINING	APR - Q & A - Chipbuster 3-N-1. How Do You Use It?	Chipbuster 3-N-1 is a product that every paint repair technician should have on hand. It is a MONEY MAKER! There are many other ways that this product is being used in the field. We want to hear from you on how Chipbuster 3-N-1 makes money for you!	1	0	0
TRAINING	APR - Touch Up Using Transtar Single Stage	Let us show you how the touchup paint repair process works with Transtar Paints.	0	1	0
TRAINING	APR - Transtar Autobody Technologies Q & A	Now is the time to ask all the questions that come to mind regarding TRANSTAR products, how they work and what's in the works for 2017 and beyond.	0	1	0
TRAINING	APR - Wheel Repair & Refinishing Program - New Colors Now Available	There are new colors now available! Wheel Refinishing is the fastest growing service in the automotive reconditioning industry. If you are not offering this service, you are leaving money on the table for your competition.	0	1	0
TRAINING	INT - Alternative Vinyl Repair Using Mini Mesh, Winky Tool & Grain Pro Grain Impression	This is a repair that many of you are aware of but are not familiar with the complete process. A must use repair procedure for high stress areas & retail work. We'll duplicate the grain with the quick and easy Grain Pro Grain making system.	1	0	0
TRAINING	INT - Delta Kits Windshield Repair -LED STEREO/NAVIGATION SCREEN REPAIR	Today's vehicle all have the latest technology in Stereo/Navigation screens installed in them. Join this session to see what your limitations are when repairing scratched or hazy LED Stereo/Navigation screens in late model vehicles.	1	0	0

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TRAINING	INT - Fogit Odor Elimination System Marketing Program	Join this session to see the new developments with the Fogit Odor Elimination System. Our new marketing program will give you more opportunities to increase your revenue.	1	0	0
TRAINING	INT - HVLP Spray Gun - How To Properly Use It & Clean It	This session will teach you when to use a High Volume Low Pressure spray gun versus a Badger Air Brush or Preval Sprayer. Properly cleaning your gun is a must to keep it performing at its best.	1	0	0
TRAINING	INT - NEW PRODUCTS by VIPER PRODUCTS - Color Lock Color Matching System	Still having problems mixing color? The Color Lock Color Matching System is another new innovation from Viper Products. This system features a Blue Tooth Color Reader that can link to your cell phone. Using Color Lock Pigments & Clears, you can mix a close match on site in minutes. Some adjusting by eye may still be necessary.	0	1	0
TRAINING	INT - NEW PRODUCTS by VIPER PRODUCTS - Color Lock High Performance Water Base Coating	Viper Products - Color Lock features an OEM factory look finish. It also features outstanding chemical resistance allowing it to be used where other coatings will fail at places like doctors offices, hospitals, restaurant seating and commercial furniture where alcohol based cleaners are used frequently. Join this session to see first hand how durable this coating is.	0	1	0
TRAINING	INT - NEW PRODUCTS By VIPER PRODUCTS - DURA FLEX, XR-10& XR-12	Dura Flex Heat Cure is the best heat cure compound we have EVER developed. The new XR-10 Air Dry Filler is now in a lower gloss formulation and features a cross linkable technology. The new XR-12 has a new adhesive base allowing it to stick even better and a filler agent that makes it sand and feather easier. It can be mixed with XR-10.	0	1	0
TRAINING	INT - ONGOING LEATHER REPAIR CONTEST - THURSDAY & FRIDAY	Leather repair is the bread and butter for interior repair technicians. Show off your leather repair skills at the 2017 Convention. First Place Prize will be awarded at the awards banquet Friday evening. Complete contest rules at registration table in main foyer.	1	1	0
TRAINING	INT - Plastic Repair Using Multiple Products and Procedures	There are many ways of performing a hard plastic repair. Catalyst Gel, Flex Gel, Plasticizer Catalyst, Hot Staple Gun and so much more. Let us show you how we go about the process. Feel free to share your repair procedures that works for you. Don't be shy, just "GO FOR IT"!	0	1	0
TRAINING	INT - Proper Prepping Prevents Problems - Q & A	Every technician knows that without properly prepping, you can 100% guarantee yourself that the repair will fail. Find out which prep to use and how to properly use it.	1	0	0
TRAINING	INT - NEW - Suede And Alcantara Fabric Repair	Velour/Fabric repairs are not just considered our weakest repair it also doesn't look very appealing on Suede or Alcantara fabrics. This alternative repair procedure is a new option that will be way stronger than our traditional velour repair. You should have all the products you'll need for this method in your possession.	0	1	0
TRAINING	INT - Tricks, Shortcuts & Tools Of The Industry. Share Your Secrets To Success	This is a open forum for all. Here you will find some of the oldest and newest ways to get the job done efficiently, quickly and most importantly, while still making good money.	0	1	0
TRAINING	INT - Try The New Products For Yourself - Hands On Open Throughout Convention	Vinyl, Leather, Velour & Plastics. Using the latest repair products, you can practice your repair process or help someone else perfect theirs. We'll have leather, vinyl & cloth seats, dashboard & door panels for you to work on. Jump right in. Don't be shy, "GO FOR IT"!	0	3	0
TRAINING	INT - Vinyl Floor Repair - The Basics	Vinyl flooring is made in hundreds of styles and colors. Whether you are doing in actual repair or splicing a piece in, the process may differ slightly depending on the type of flooring you are working on. This session will show you the basic Vinyl Floor Repair.	0	1	0
TRAINING	UPH - Roundtable Discussion - New Business Opportunities in Upholstery	Dr. Vinyl has been working hard to find new nationwide accounts for all Upholstery technicians. Find out what you need to do to take advantage of this opportunity.	0	1	0
TRAINING	UPH - Roundtable Discussion - What To Consider When Pricing Upholstery Jobs.	Under bidding or over bidding a job will determine whether or not you have a successful business. Join this discussion to find out exactly what you need to know to bid a job correctly.	0	1	0
TRAINING	UPH - Roundtable Discussion - Is Upholstery Really An Option For My Business	Looking for all experienced, intermediate and beginner upholstery technicians to join this session. We want to know the pros & the cons of owning/operating a successful upholstery business. We encourage anyone looking to add upholstery to their business to join this session as well.	1	0	0
TOTAL # OF DEMOS EACH DAY			13	22	3