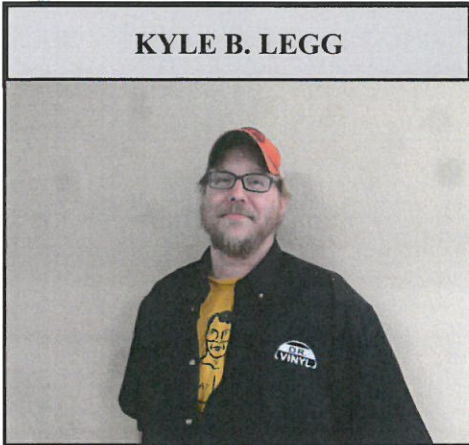


# MARCH 2017

## Interior Training

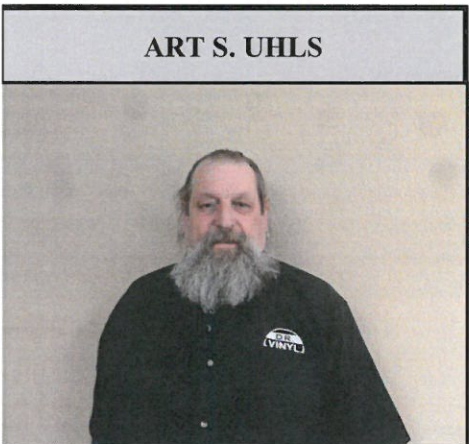
**KYLE B. LEGG**



Kyle Legg joins Scott Saari, Dr. Vinyl of Southern Minnesota, as an Interior Repair Technician. Kyle sees Dr. Vinyl as a great business opportunity. Kyle says 2017 is going to be an important year for him - he is not just starting a new career with Dr. Vinyl, for which he and his fiancée Allison just moved back from Illinois to their home-state Minnesota, he will also get married later this year. Additionally to the Dr. Vinyl Interior Training he also attended the training for wheel refinishing together with Scott. Both, Kyle and Scott, are looking forward to working together as they have been friends since High-School.

**We are glad you joined us Kyle! Welcome Aboard!**

**ART S. UHLS**



Art Uhls joins Marina Testen, Dr. Vinyl of the North-West, as a Recruiter and Manager of the Portland Location. As a former business owner he has a lot of experience in supervising and recruiting of new people. Art says that there is a big need in Oregon for more Interior technicians as well as Auto Paint Technician, Paint Less Dent Removers, Wheel Refinishing Technicians and upholstery technicians. With his knowledge and contacts in the industry he will be a huge help to increase the Dr. Vinyl and the Doctors touch services of the North West. He shares his biggest passion, Harley Davidson Bikes, with his wife Joyce.

**We're glad to have you, Art! Good Luck!**

## Interior Crash Course

**SCOTT W. SAARI**

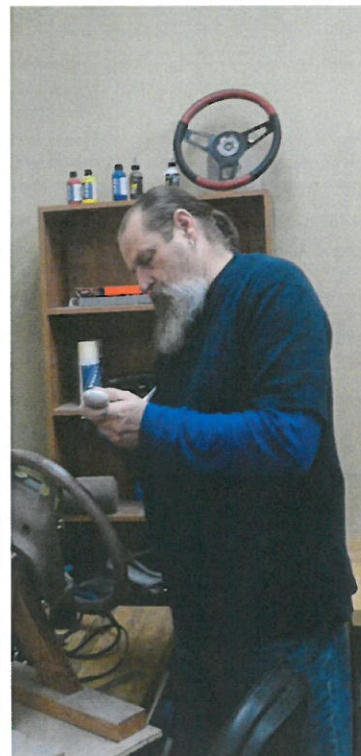


Scott Saari is the franchise owner of Dr. Vinyl of Southern Minnesota. He started the Doctors Touch of Southern Minnesota 5 years ago as a Auto Paint Technician and decided that now is a good time to expend his services. He took advantage of being in Kansas City for the 2017 Dr. Vinyl Convention and extended his stay to attend the wheel refinishing training as well as the first week of the Dr. Vinyl Interior training.

**Congratulations Scott. Keep up the good work!**



**MARCH 2017  
INTERIOR  
TRAINING**





# 2017 Dr. Vinyl Training Schedule



January						
Su	Mo	Tu	We	Th	Fr	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

February						
Su	Mo	Tu	We	Th	Fr	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28				

March						
Su	Mo	Tu	We	Th	Fr	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

April						
Su	Mo	Tu	We	Th	Fr	Sa
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

May						
Su	Mo	Tu	We	Th	Fr	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

June						
Su	Mo	Tu	We	Th	Fr	Sa
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

July						
Su	Mo	Tu	We	Th	Fr	Sa
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

August						
Su	Mo	Tu	We	Th	Fr	Sa
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

September						
Su	Mo	Tu	We	Th	Fr	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

October						
Su	Mo	Tu	We	Th	Fr	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

November						
Su	Mo	Tu	We	Th	Fr	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

December						
Su	Mo	Tu	We	Th	Fr	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

The Dr. Vinyl Group will be offering One & Two day refresher training classes for INT & APR technicians for any repair service that you need updated on. Please call for appointment!

**DAYS IN TRAINING - UPH-3 DAYS, WHEEL-2 DAYS,  
APR-2 WEEKS, INT-2 WEEKS, PDR-3 WEEKS**

Jan 1	New Year's Day	May 29	Memorial Day	Nov 10	Veterans Day (observed)
Jan 2	New Year's Day (observed)	Jul 4	Independence Day	Nov 11	Veterans Day
Jan 16	Martin Luther King Day	Sep 4	Labor Day	Nov 23	Thanksgiving Day
Feb 20	Presidents' Day	Oct 9	Columbus Day	Dec 25	Christmas Day

# The Dr. Vinyl Group Award Recipients

The Dr. Vinyl Group



The Dr. Vinyl Group



## 2017

### PRESIDENTS EAGLE AWARD

BRIAN GREENFIELD  
DR VINYL OF GREEN COUNTRY OK



### POUND FOR POUND AWARD

MARK GIANNOLA & BILL MESMER  
ASSOCIATES - JOHNSON COUNTY KS



### DETERMINATION AWARD

MICHELLE TESTER  
ASSOCIATE - INDIANAPOLIS IN



### HALL OF FAME FRANCHISEE

BRIAN GREENFIELD  
DR VINYL OF GREEN COUNTRY OK



### HALL OF FAME ASSOCIATE



BRANDON BIGGERSTAFF  
CATAWBA VALLEY NC

### HALL OF FAME ASSOCIATE



CLINT EMBERTON  
INDIANAPOLIS IN

### HALL OF FAME ASSOCIATE



THERESA WINTER  
INDIANAPOLIS IN

# The Dr. Vinyl Group Award Recipients

The Dr. Vinyl Group

The Dr. Vinyl Group



## 2017

### ENTREPRENURIAL SPIRIT AWARD

**CLIFTON GENTRY**  
DR. VINYL - SOUTHEASTERN IDAHO



### ENTREPRENURIAL SPIRIT AWARD

**CALEB GENTRY**  
SOUTHEASTERN MO & SOUTHERN IL



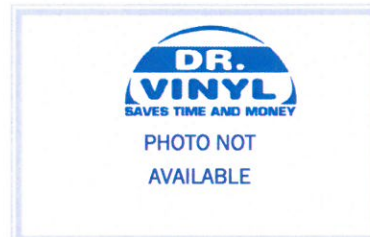
### ENTREPRENURIAL SPIRIT AWARD

**JUSTIN FARLEY**  
DR VINYL - WISCONSIN



### ENTREPRENURIAL SPIRIT AWARD

**TOM GAUVEY**  
DR VINYL - NORTH CENTRAL AR



### LEATHER REPAIR CONTEST WINNER



**KEVIN VANE**  
DR. VINYL - THE SHORE MD

### APR MASKING CONTEST WINNER



**CARSON GREENFIELD**  
GREEN COUNTRY OK

# The Dr. Vinyl Group Award Recipients

## 2017

The Dr. Vinyl Group



The Dr. Vinyl Group



**HIGH SALES  
ROOKIE FRANCHISEE**

**CLIFTON GENTRY  
DR.VINYL-SOUTHEASTERN ID**



**HIGH SALES  
ROOKIE ASSOCIATE**

**JOHN VOGELSANG  
INDIANAPOLIS IN**



**HIGH SALES  
JUNIOR FRANCHISEE**

**TOM WASILEWSKI  
DR. VINYL - BROCKTON MA**



**INTERIOR REPAIR**

**MITCHELL REID  
THE CUMBERLAND TN**



**HIGH SALES  
VETERAN FRANCHISEE**

**CURT & JANET PRIBBLE  
DR VINYL - INDIANAPOLIS IN**



**PAINT REPAIR**

**PAUL SOUTH  
INDIANAPOLIS IN**



**HIGH SALES AWARD**

**UPHOLSTERY REPAIR**

**JERRY GERKEY  
MADISON WI**



**WHEEL REPAIR**

**CLIFTON GENTRY  
SOUTHEAST MO & SOUTHERN IL**



**PAINTLESS DENT REPAIR**

**TERRY HANCOCK  
OMAHA NE**



# The Dr. Vinyl Group Award

## Recipients

### 2017

The Dr. Vinyl Group  The Dr. Vinyl Group 

FRANCHISE RANKINGS 2016

## DIAMOND LEVEL SALES AWARDS

1	CURT & JANET PRIBBLE	DR. VINYL OF	INDIANAPOLIS IN
2	JOE & GEORGIA HANCOCK	DR. VINYL OF	OMAHA NE & COUNCIL BLUFF IA

## PLATINUM LEVEL SALES AWARDS

3	STEVE & JEANNIE OAKES	DR. VINYL OF	HAMPTON & NEWPORT NEWS VA
4	CHRIS & TERA HAWKINS	DR. VINYL OF	THE CUMBERLAND TN
5	DOROTHY FUNK	DR. VINYL OF	KANSAS
6	STEVE & GINGER BIGGERSTAFF	DR. VINYL OF	CATAWBA VALLEY NC
7	BRYAN & LETITIA GENTRY	DR. VINYL OF	SOUTHEASTERN MO & SOUTHERN IL
8	ART HAMILTON	DR. VINYL OF	NORFOLK COUNTY MA
9	RAYMOND SCOTT	DR. VINYL OF	SPRINGFIELD MO
10	TAMMY ROLLOFF	DR. VINYL OF	GREATER MINNEAPOLIS MN, LLC

CONVENTION TESTIMONIALS

THE HOW TO GET NEW CUSTOMERS SESSION WAS EXCELLENT!!!!

## FRANCHISE RANKINGS 2016

## GOLD LEVEL SALES AWARDS

11	THOMAS TYLER	DR. VINYL OF	DALLAS - FT. WORTH TX
12	WENDY BARNETT	DR. VINYL OF	MIDDLE TN
13	KIRK & CLARICE PATTEE	DR. VINYL OF	KANSAS CITY MO
14	DOUG & TAMI DETWIELER	DR. VINYL OF	ALBUQUERQUE & SANTA FE NM
15	MIKE & TRACEY GIANNOLA	DR. VINYL OF	INDEPENDENCE & BLUESPRINGS MO & JOHNSON COUNTY KS
16	BRIAN GREENFIELD	DR. VINYL OF	GREEN COUNTRY OK
17	MARIO LEON	DR. VINYL OF	EAST METRO MINNEAPOLIS & ST. PAUL MN
18	STEVE STARK	DR. VINYL OF	HAMILTON COUNTY IN
19	NORTHTOWN DR.VINYL LLC	DR. VINYL OF	NORTHLAND MO
20	NORTHWEST DR. VINYL LLC	DR. VINYL	NORTHWEST
21	JASON ROLLOFF	THE DOCTORS TOUCH OF	CENTRAL MINNESOTA
22	JEFF & SHERI GREGORY	DR. VINYL OF	WEST CENTRAL MO
23	NATE & JENNIFER GOOSEY	DR. VINYL OF	NORTH CENTRAL FLORIDA
24	DAVID, JOHN & CURTIS PIERCE	DR. VINYL OF	LITTLE ROCK AR



## FRANCHISE RANKINGS 2016

## SILVER LEVEL SALES AWARDS

25	SHAWN FLESHER	DR. VINYL OF	THE PERMIAN BASIN TX
26	SCOTT SAARI	THE DOCTORS TOUCH OF	SOUTHERN MINNESOTA
27	GREG STRUCKHOFF	THE DOCTORS TOUCH OF	ST LOUIS MO
28	MARK ETHRIDGE	DR. VINYL OF	THE HEARTLAND MO
29	ALEX YOUNESALI	DR. VINYL OF	TULSA OK
30	JUSTIN HOLT	DR. VINYL OF	SALT LAKE CITY UT
31	MIKE HOOK	DR. VINYL OF	LOUISVILLE KY
32	JERRY GERKE	DR. VINYL OF	MADISON WI
33	KIM & SABRINA MCCLAMROCK	DR. VINYL OF	THE FOOTHILLS NC
34	NORBERT & JOY GONZALEZ	DR. VINYL OF	CONCORD NORTH CAROLINA
35	TODD LESTER	DR. VINYL OF	CENTRAL TX
36	MATT GIFFROW	DR. VINYL OF	COLUMBUS NE

**CONVENTION TESTIMONIALS**

*NETWORKING WITH OTHER DR. VINYL'S IS SOMETHING SPECIAL. I'M NOT SURE WHAT IT IS BUT JUST LISTENING TO OTHERS STORIES AND SITUATION S GETS ME ALL PUMPED UP AND MOTIVATED. WHAT A GREAT EXPERIENCE! I WILL MAKE EVERY EFFORT TO ATTEND ALL CONVENTIONS!*