

UHPHOLSTERY MAY 2017

TAWNYA BARNETT	ASSOCIATE OF	MIDDLE TENNESSEE	\$18,482.00
JERRY GERKE	DR. VINYL OF	MADISON WI	\$15,067.60
MEGAN COCHRANE	ASSOCIATE OF	MIDDLE TENNESSEE	\$9,879.00
WENDY BARNETT	DR. VINYL OF	MIDDLE TENNESSEE	\$8,957.00
CLIFTON GENTRY	DR. VINYL OF	SOUTHEAST MO & SOUTHERN IL	\$8,180.00
CHRIS DEARINGER	DR. VINYL OF	OKLAHOMA CITY OK	\$7,775.00
JOY GONZALEZ	DR. VINYL OF	CONCORD NC	\$7,312.09
BILL FABER	ASSOCIATE OF	KANSAS CITY MO	\$6,438.00
DOUG MCKAIG	DR. VINYL OF	DENVER CO	\$4,986.95
NANCY PRIBBLE	ASSOCIATE OF	INDIANAPOLIS IN	\$4,710.00

We Want to Hear From You

If you have any pictures or articles you would like to contribute -- interesting jobs you've done, record months in sales, good before-and-after pictures, local sports teams you've sponsored, or anything else you think people might enjoy hearing about -- let us know! You can e-mail lauren@drvynl.com, or call HQ and ask for Lauren.

INDIVIDUAL HIGH SALES

AUTO PAINT REPAIR JUNE 2017

RYAN FRAME	ASSOCIATE OF	INDIANAPOLIS IN	\$17,430.00
RANDY FUERNSTEIN	ASSOCIATE OF	INDIANAPOLIS IN	\$16,400.00
NICK SCOFIELD	ASSOCIATE OF	OMAHA NE & COUNCIL BLUFFS IA	\$14,832.09
MARCELLO DIAS	ASSOCIATE OF	NORFOLK COUNTY MA	\$14,745.00
JASON ROLLOFF	THE DOCTORS TOUCH OF	CENTRAL MINNESOTA	\$14,736.00
ROB HINSON	ASSOCIATE OF	INDIANAPOLIS IN	\$14,080.00
CARSON GREENFIELD	ASSOCIATE OF	THE GREEN COUNTRY OK	\$13,074.00
ROBERT PRESTON	ASSOCIATE OF	INDIANAPOLIS IN	\$12,925.00
CLINT EMBERTON	ASSOCIATE OF	INDIANAPOLIS IN	\$12,706.25
ALEX RASMUSSEN	ASSOCIATE OF	CENTRAL MINNESOTA	\$12,436.00

INTERIOR REPAIR JUNE 2017

JOE STROTHMAN	ASSOCIATE OF	LOUISVILLE KY	\$20,015.00
THOMAS RAUEN	ASSOCIATE OF	INDIANAPOLIS IN	\$19,590.00
MARK GIANNOLA	ASSOCIATE OF	JOHNSON COUNTY KS	\$16,239.00
JEFF ELLERBEE	ASSOCIATE OF	SPRINGFIELD MO	\$15,849.00
KYLE LEGG	ASSOCIATE OF	SOUTHERN MINNE- SOTA	\$14,421.50
BRETT SCHUELER	ASSOCIATE OF	OMAHA NE & COUNCIL BLUFFS IA	\$14,064.39
ISRAEL GROBER	ASSOCIATE OF	INDIANAPOLIS IN	\$13,840.00
BRYAN RICHARDSON	ASSOCIATE OF	INDIANAPOLIS IN	\$13,412.00
MICHELLE TESTER	ASSOCIATE OF	INDIANAPOLIS IN	\$13,127.00
GREG PETERSON	ASSOCIATE OF	SHAWNEE MISSION KS	\$13,122.22

PAINTLESS DENT REMOVAL JUNE 2017

TERRY HANCOCK	ASSOCIATE OF	OMAHA NE & COUNCIL BLUFFS IA	\$19,691.00
MARK ETHRIDGE	DR. VINYL OF	THE HEARTLAND MO	\$9,955.00
JOHN WALDRON	ASSOCIATE OF	CATAWBA VALLEY NC	\$8,528.50
JEFF HAWKINS	ASSOCIATE OF	THE CUMBERLAND TN	\$7,197.50
TOM GAUVEY	DR. VINYL OF	NORTH CENTRAL AR	\$5,864.25

WHEEL REFINISHING JUNE 2017

JIMMY HARCUM	ASSOCIATE OF	THE CUMBERLAND TN	\$14,396.00
CHRIS HAWKINS	DR. VINYL OF	THE CUMBERLAND TN	\$13,650.00
MATT BANKEN	ASSOCIATE OF	SOUTHEAST MO & SOUTH-ERN IL	\$6,475.00
CHARLES AR-THUR	ASSOCIATE OF	HAMPTON & NEWPORT NEWS VA	\$4,797.50
DUSTIN LEWIS	ASSOCIATE OF	CATAWBA VALLEY NC	\$3,070.00

UPHOLSTERY JUNE 2017

JERRY GERKE	DR. VINYL OF	MADISON WI	\$16,704.00
JOY GONZALEZ	DR. VINYL OF	CONCORD NC	\$10,544.09
CHRIS DEARINGER	DR. VINYL OF	OKLAHOMA CITY OK	\$8,958.00
MEGAN COCHRANE	ASSOCIATE OF	MIDDLE TENNESSEE	\$8,395.00
DOUG MCKAIG	DR. VINYL OF	DENVER CO	\$7,924.67
TAWNYA BARNETT	ASSOCIATE OF	MIDDLE TENNESSEE	\$7,023.00
DENNIS GARRIGUS	DR. VINYL OF	GREATER PEORIA IL	\$5,552.00
BILL FABER	ASSOCIATE OF	KANSAS CITY MO	\$5,468.00
NANCY PRIBBLE	ASSOCIATE OF	INDIANAPOLIS IN	\$5,165.00
WENDY BARNETT	DR. VINYL OF	MIDDLE TENNESSEE	\$5,048.00

FROM THE PAINT ZONE

As summer comes to a close and we start to think about the fall and winter months, I will again remind you, this is a great time to clean and reorganize your work vehicle. I say this every year just to try and get you ready for the weather that is coming. Just saying.

It has been a very good sales year for The Doctors Touch so far this year, so keep up the good work and finish strong. Thank you all so much for your hard work and support.

We have been busy as well here at corporate with training and adding new technicians to our team. Thanks to all of the franchise owners for adding to their work force to better serve their customers and growing their business.

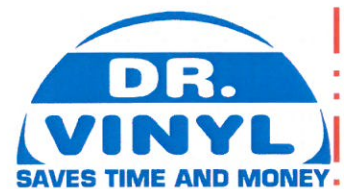
We are taking a look at some new and different products to improve the paint repair process and possibly help all of us to be better and faster. We will keep you informed of the progress.

If any of you have found a new product or a different way of doing paint repair in the field, we would like for you to share it with the rest of us. Send me a text message or just give me a call.

This is also a great time to start making plans for 2018 convention. Look for more information on that in the coming weeks.

HAPPY PAINTING

Buzz McClain





Here at corporate, we use a program called InvoiceASAP for all of our invoicing. We have been using it for about a year now, and it has made all of our lives so much easier. I wanted to share some information about it with you, in hopes that it might be able to make your lives easier too.

InvoiceASAP is a mobile invoicing system that works so well for the kind of work we do at Dr. Vinyl. They have an app that allows you to create and send invoices and estimates on-the-go, using your phone or tablet. InvoiceASAP gives you the ability to customize your invoices and estimates, add your company logo, and attach photos and signatures to any invoice. You also have the option of adding and managing multiple users on your account. All invoices, customers, services, etc. are saved to your account and updated across all platforms in real-time. This makes tracking and generating reports and statements extremely easy.

My favorite part about InvoiceASAP is that it connects and syncs with QuickBooks, which makes bookkeeping a million times easier. All new invoices and payments, as well as any updates to existing invoices and payments, are synced with your QuickBooks file, so you know your records will always be correct and up-to-date. If you are still doing manual entries, this is a game-changer. I can't even tell you the time and energy this system has saved me, personally.

InvoiceASAP costs \$14.99 a month, per user, and is well worth the price, in my opinion. If you are interested in signing up, or finding out more about it, you can go to www.invoiceasap.com. I can't recommend it highly enough. If you have any questions, or have signed up and need some help with getting started, please feel free to contact me, and I'll be happy to help.

Kaylan Shadden

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Condolences

*We send our deepest condolences to **Doug McKaig, Dr. Vinyl of Denver Commercial**. Doug's Mother, **Eleanor Vaughn Good McKaig, 92**, passed away on July 27, 2017. Our thoughts and prayers are with Doug and his family during this difficult time.*