

Welcome To Our
Newest Franchise!
Dr. Vinyl of Michigan



JULY INTERIOR TRAINING



Chris Oesterling

Chris joins us as **Dr. Vinyl of Michigan, LLC**. Prior to joining Dr. Vinyl, Chris was in the landscaping and bartending business in the Ann Arbor, MI area. Chris's fiancée's name is Ellen Raymond. Chris says from what he has seen and heard, Dr. Vinyl is a great business and he is looking forward to being a part of it in the state of Michigan. In his spare time, Chris enjoys woodworking and gardening.

Good Luck Chris! We're Glad to have you!



Joe Oesterling

Joe will be operating somewhat behind the scenes. Joe is a physician by trade. He and his wife Carmen have two children, Chris - 26 (above) and Jennifer - 24. Joe is very excited to start a new business opportunity with his son. In his spare time, Joe enjoys collecting John Deere antique equipment.

Congratulations Joe! Welcome to the team!

JULY INTERIOR TRAINING



Shane Barnes

Shane joins **Chris Oesterling, Dr. Vinyl of Michigan**, as an Interior Repair Technician. Shane's professional experience includes a background in graphic design, marketing & prepress. He feels that his current position is about to be capped out and Dr.Vinyl, with hard work, can take him to that next level financially. In his spare time, Shane enjoys sports, friends, music, playing bass guitar and family time.

We are glad to have you Shane! Welcome aboard!



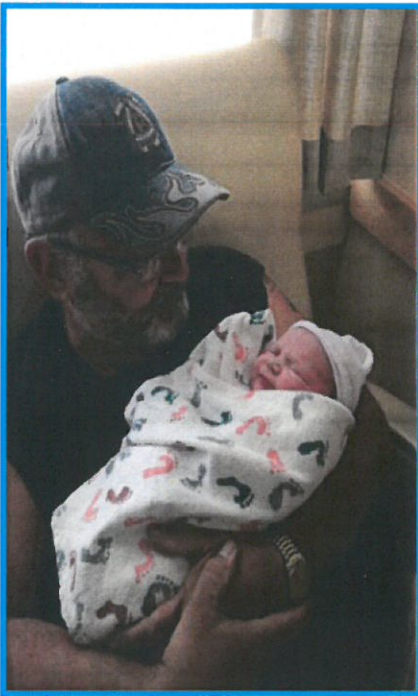
Enrique Vallejo

Enrique joins **Marina Testen-Gaeta, Dr. Vinyl NorthWest, LLC.** as an Interior Repair Technician. Prior to joining Dr. Vinyl, Enrique's background included construction work, furniture moving, machine fabrication and being a Chef. Enrique and his wife Daisy have two children; Melanie - 4 and Oliver - 1. In his spare time, Enrique enjoys being outdoors, fixing things and spending time with his children. Enrique is excited about this new business opportunity.

Welcome to the Dr. Vinyl Group Enrique!



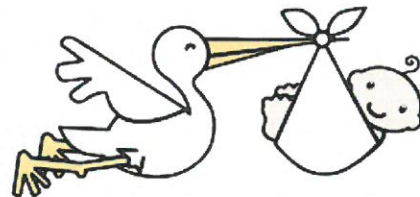
ON YOUR BUNDLE OF JOY



Papa pictured with Avery Parker.

New Baby Congratulations!

Doug and Renée Hancock (*aka Papa and Gigi*), associates of Dr. Vinyl of Omaha, NE & Council Bluffs, IA, are proud to welcome their fifth grandchild to their growing family. Their daughter & son-in-law **Amanda and Josh Beerman** gave birth to **Avery Parker Beerman** on July 19, 2017. Avery checked in at 9 lbs. 3 oz. and was 21 inches long. Mommy and Daddy are both doing fine!



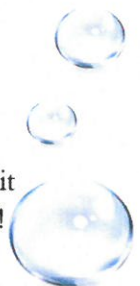
TIPS FROM THE FIELD



Bob Borron, Associate of Kirk Pattee, Dr. Vinyl of Kansas City, Grandview, Raytown and Lee's Summit, MO, found a new and innovative way to get more use out of your

Fog-It Odor Elimination System!

He didn't want to keep this good idea from his fellow Dr. Vinyl technicians out in the field so here it is. A way to use **less product** (1 Fog-It tablet instead of 2) and get **better results** at the same time!



What you need:

Fog It Kit (1 Tablet)

Bubble Box Air Pump + fish supply line



Glass Mason Jar or something similar

8 ounces of tap water

How it works:

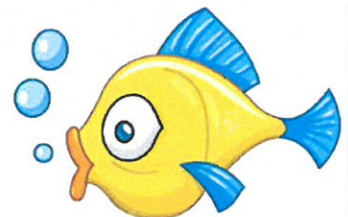
Simply put one Fog-It tablet in the glass mason jar, insert the fish supply line that is connected to the bubble box and add 8 ounces of tap water!

What it does:

The Bubble Box Portable Air Pump adds oxygen to the water which helps dissolve the Fog-It tablet more efficiently. This increases the Odor Removal process dramatically by getting all you can get out of the tablet. After completion, you'll notice the color of the liquid remaining in the jar is not as yellow as it was in the past. That's because the active ingredients have dissipated into the air instead of remaining in the container.

Thanks for the great tip Bob!

If you have any questions, suggestions, tips or tricks that you would like to share, please reach out to me by phone 800-531-6600 ext 15 or by email to teresa@drvinyl.com



INDIVIDUAL HIGH SALES

AUTO PAINT REPAIR MAY 2017

MARCELLO DIAS	ASSOCIATE OF	NORFOLK COUNTY MA	\$18,400.00
RANDY FUERNSTEIN	ASSOCIATE OF	INDIANAPOLIS IN	\$16,545.00
RYAN FRAME	ASSOCIATE OF	INDIANAPOLIS IN	\$15,161.00
BRAD REWITZER	ASSOCIATE OF	GREATER MINNEAPOLIS MN	\$13,890.00
JASON ROLLOFF	THE DOCTORS TOUCH OF	CENTRAL MINNESOTA	\$13,779.00
JASON STAHLBERG	ASSOCIATE OF	NORFOLK COUNTY MA	\$13,704.00
ROBERT PRESTON	ASSOCIATE OF	INDIANAPOLIS IN	\$12,435.00
JEFF CUTTER	ASSOCIATE OF	OMAHA NE & COUNCIL BLUFFS IA	\$12,408.07
BRANDON JONES	ASSOCIATE OF	THE CUMBERLAND TN	\$12,325.00
ROB HINSON	ASSOCIATE OF	INDIANAPOLIS IN	\$11,870.00

WHEEL REFINISHING MAY 2017

JIMMY HARCUM	ASSOCIATE OF	THE CUMBERLAND TN	\$13,116.00
CHRIS HAWKINS	DR. VINYL OF	THE CUMBERLAND TN	\$11,957.00
MATT BANKEN	ASSOCIATE OF	SOUTHEAST MO & SOUTHERN IL	\$7,120.00
RETT NELSON	ASSOCIATE OF	SOUTHEASTERN IDAHO	\$2,050.00
ALAN JENNINGS JR.	ASSOCIATE OF	SOUTHEAST MO & SOUTHERN IL	\$2,010.00

INTERIOR REPAIR MAY 2017

THOMAS RAUEN	ASSOCIATE OF	INDIANAPOLIS IN	\$19,267.00
JOE STROTHMAN	ASSOCIATE OF	LOUISVILLE KY	\$17,365.00
MARK GIANNOLA	ASSOCIATE OF	JOHNSON COUNTY KS	\$16,142.00
Bryan Richardson	ASSOCIATE OF	INDIANAPOLIS IN	\$14,416.00
JEFF ELLERBEE	ASSOCIATE OF	SPRINGFIELD MO	\$13,374.00
AUSTIN RATLIFF	ASSOCIATE OF	GREEN COUNTRY OK	\$12,971.00
DREW HUBBARD	ASSOCIATE OF	INDIANAPOLIS IN	\$12,916.00
ZACH BATES	DR. VINYL OF	CORPUS CHRISTI TX	\$12,850.00
RICHARD TYLER	DR. VINYL OF	SAN ANTONIO TX	\$12,806.00
MICHELLE TESTER	ASSOCIATE OF	INDIANAPOLIS IN	\$12,610.00

PAINTLESS DENT REMOVAL MAY 2017

BRANDON BIGGER-STAFF	ASSOCIATE OF	CATAWBA VALLEY NC	\$13,765.73
MARK ETHRIDGE	DR. VINYL OF	THE HEARTLAND MO	\$12,175.00
TERRY HANCOCK	ASSOCIATE OF	OMAHA NE & COUNCIL BLUFFS IA	\$8,131.00
JOHN WALDRON	ASSOCIATE OF	CATAWBA VALLEY NC	\$8,731.37
JEFF HAWKINS	ASSOCIATE OF	THE CUMBERLAND TN	\$7,713.00